



SAN MIGUEL CORPORATION

June 11, 2014

The Philippine Stock Exchange, Inc.
Disclosure Department
3rd Floor, Tower One and Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City

Attention: **Ms. Janet A. Encarnacion**
Head - Disclosure Department

Gentlemen:

We reply with respect to the news article entitled "Diversification starting to bear fruits for SMC" published in the June 11, 2014 issue of The Philippine Star. The article reported in part that:

"Food-to-infrastructure conglomerate San Miguel Corp. (SMC) is reaping gains from its massive diversification as it expects new businesses to power growth on the back of a recovery in sales, completion of a refinery upgrade, and the consolidation of a toll road project.

New businesses, composed of infrastructure and power units, will continue growing its revenue share through new ventures and the start of numerous operations in the coming years, SMC's top executive said yesterday.

'I think for 2014, new business will grow by at least 20 percent while old business will grow by five to 10 percent in revenues,' SMC president and chief operating officer Ramon S. Ang told reporters after the company's annual stockholders meeting.

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For this year, revenue contribution of the new businesses might increase to 76 percent from 70 percent last year, Ang said.

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By way of response to the Exchange, we advise that the statements of Mr. Ramon Ang, President and Chief Operating Officer of the Company, relating to the projected growth of the Company and the estimated revenue contributions of the new and core businesses, which are based on first quarter 2014 performance of the Company, as reported in the aforementioned article, are accurate.

Very truly yours,


FERDINAND K. CONSTANTINO
Corporate Information Officer