



# **SAN MIGUEL CORPORATION**

40 San Miguel Avenue Mandaluyong City, Philippines 1550

## **OFFER SUPPLEMENT**

**Offer of ₱25,000,000,000.00 Fixed Rate Bonds  
With an Oversubscription Option of up to ₱5,000,000,000.00 Fixed Rate Bonds  
Under its ₱60,000,000,000.00 Shelf Registration**

**Consisting of:**

**Series J Bonds: 5.2704% p.a. due 2027**

**Series K Bonds: 5.8434% p.a. due 2029**

**Offer Price: 100% of Face Value**

to be listed and traded through the Philippine Dealing & Exchange Corp.

### **Joint Issue Managers**

**BDO Capital & Investment Corporation**

**China Bank Capital Corporation**

### **Joint Lead Underwriters and Bookrunners**

**BDO Capital & Investment Corporation<sup>1</sup>**

**China Bank Capital Corporation**

**BPI Capital Corporation**

**Philippine Commercial Capital, Inc.**

**PNB Capital and Investment Corporation**

**RCBC Capital Corporation<sup>2</sup>**

**SB Capital Investment Corporation**

### **Selling Agents**

**Bank of Commerce**

**East West Banking Corporation**

### **Trustee**

**Rizal Commercial Banking Corporation – Trust and Investments Group**

**THE SECURITIES AND EXCHANGE COMMISSION HAS NOT APPROVED THESE SECURITIES OR DETERMINED IF THIS OFFER SUPPLEMENT IS ACCURATE OR COMPLETE. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE AND SHOULD BE REPORTED IMMEDIATELY TO THE SECURITIES AND EXCHANGE COMMISSION.**

This Offer Supplement is dated February 15, 2022

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<sup>1</sup> *BDO Capital & Investment Corporation is a subsidiary of BDO Unibank, Inc., which is among the lenders of the short-term loans that will be repaid with the proceeds of this Offer. See "Use of Proceeds" on page 44 of this Offer Supplement.*

<sup>2</sup> *RCBC Capital Corporation is a wholly-owned subsidiary of Rizal Commercial Banking Corporation.*

**SAN MIGUEL CORPORATION**  
**40 San Miguel Avenue Mandaluyong City 1550 Philippines**  
**Telephone number: (632) 8632-3000**  
<http://www.sanmiguel.com.ph>

San Miguel Corporation (“SMC”, the “**Company**”, the “**Parent Company**”, or the “**Issuer**”) prepared the Prospectus dated February 15, 2022 (the “**Prospectus**”) relating to the shelf registration and the offer and sale in the Philippines within the Shelf Period (as defined below) in tranches of Philippine Peso-denominated fixed rate bonds (the “**Bonds**”) with an aggregate principal amount of Sixty Billion Pesos (₱60,000,000,000.00). The Bonds will be issued at face value and listed and traded through the Philippine Dealing & Exchange Corp. (“**PDEX**”).

The Bonds shall be taken down from the shelf in tranches within a period of three (3) years from the effective date of the Registration Statement, subject to applicable regulations (the “**Shelf Period**”).

This Offer Supplement does not provide complete and exhaustive information as required under the relevant provisions of the Securities Regulation Code; thus, it is recommended that it be read in conjunction with the Prospectus.

This Offer Supplement dated February 15, 2022 (this “**Offer Supplement**” and as the context may require, the term includes the Prospectus) relates to the takedown of the first tranche of the Bonds (the “**Offer Bonds**”) and the public offer for sale, distribution and issuance by the Company of the Offer Bonds (the “**Offer**”). The Offer will have an aggregate principal amount of Twenty-Five Billion Pesos (₱25,000,000,000.00) (the “**Base Offer**”), and in the event of an oversubscription, the Joint Lead Underwriters and Bookrunners (as defined below), in consultation with the Issuer, may increase the size of the Offer by up to Five Billion Pesos (₱5,000,000,000.00) (the “**Oversubscription Option**”, and the Offer Bonds pertaining to such option, the “**Oversubscription Option Bonds**”) to an aggregate issue size of up to Thirty Billion Pesos (₱30,000,000,000.00). In case the Oversubscription Option is partly exercised or not exercised at all during the Offer Period, the remaining Bonds under shelf registration will be automatically increased by such principal amount of the Oversubscription Option Bonds that will not be taken up or exercised.

On November 11, 2021, the Board of Directors of the Company (the “**Board of Directors**”) authorized the sale and offer of the Bonds under such terms and conditions as the management of SMC may deem advantageous to it. On December 6, 2021, the Company filed an application with the Securities and Exchange Commission (“**SEC**”) to register the Bonds under the provisions of the Securities Regulation Code of the Philippines (Republic Act No. 8799) (“**SRC**”). On January 6, 2022, the Company filed the application with PDEX for the listing of the Offer Bonds.

The Offer Bonds will be issued on March 4, 2022 (the “**Issue Date**”) and will be comprised of 5-year Series J Bonds due 2027 (the “**Series J Bonds**”) and 7-year Series K Bonds due 2029 (the “**Series K Bonds**”). The Issuer has the discretion to allocate the principal amount of the Offer Bonds between the Series J Bonds and the Series K Bonds based on the book building process.

The Series J Bonds shall have a term of five (5) years from Issue Date with a fixed interest rate equivalent to 5.2704% per annum.

The Series K Bonds shall have a term of seven (7) years from Issue Date with a fixed interest rate equivalent to 5.8434% per annum.

For a detailed discussion on the Interest Payment Dates, please refer to the section “*Description of the Offer Bonds – Interest*” starting on page 25 of this Offer Supplement.

Subject to the consequences of default as may be contained in the Trust Agreement, and unless otherwise redeemed or purchased prior to the relevant Maturity Date, the Offer Bonds will be redeemed at par or 100% of the face value thereof on the Maturity Date. For a more detailed discussion on the redemption of the Offer Bonds, please refer to the section “*Description of the Offer Bonds – Redemption and Purchase*” starting on page 28 of this Offer Supplement.

It is expected that the Offer Bonds will be delivered in book-entry form against payment thereof to the Philippine Depository & Trust Corp. (“**PDTC**”).

The Company estimates that the net proceeds from the Offer shall amount to approximately ₱24,690,886,875.00, after fees, commissions and expenses. The net proceeds of the Offer shall be used for refinancing of the Company's short term loan facilities and other general corporate purposes. For a more detailed discussion on the use of proceeds, please refer to the section "*Use of Proceeds*" starting on page 44 of this Offer Supplement.

BDO Capital & Investment Corporation ("**BDO Capital**") and China Bank Capital Corporation ("**China Bank Capital**") have been appointed as the Joint Issue Managers for the Offer; while BDO Capital, China Bank Capital, BPI Capital Corporation ("**BPI Capital**"), Philippine Commercial Capital, Inc. ("**PCCI**"), PNB Capital and Investment Corporation ("**PNB Capital**"), RCBC Capital Corporation ("**RCBC Capital**"), and SB Capital Investment Corporation ("**SB Capital**") have been appointed as the Joint Lead Underwriters and Bookrunners for the Offer. The Joint Lead Underwriters and Bookrunners will receive an underwriting fee equivalent to 0.40% of the final aggregate principal amount of the Offer Bonds issued, which is inclusive of any fees to be paid to any co-lead underwriters/co-underwriters and Selling Agents and in accordance with the terms of the Underwriting Agreement. For a more detailed discussion on the underwriting fees to be received by the Joint Lead Underwriters and Bookrunners, please refer to the section "*Plan of Distribution*" starting on page 47 of this Offer Supplement.

This document constitutes the Offer Supplement relating to the Offer described herein. Unless defined in this Offer Supplement, terms used herein shall be deemed to be defined as set forth in the Prospectus. This Offer Supplement contains the final terms of the Offer and must be read in conjunction with the Prospectus and the Bond Agreements. Full information on the Issuer and the Offer is only available on the basis of the combination of this Offer Supplement, the Prospectus and the Bond Agreements. All information contained in the Prospectus are deemed qualified by, and should be read together with, the disclosures of the Company as filed with the Securities and Exchange Commission of the Philippines (the "**SEC**"), The Philippine Stock Exchange, Inc. ("**PSE**") and/or the PDEX. All information contained in the Prospectus are deemed incorporated by reference in this Offer Supplement. In case of any inconsistency between this Offer Supplement and the Prospectus, then the more detailed portions in this Offer Supplement shall at all times prevail.

The Company reserves the right to withdraw the offer and sale of the Offer Bonds at any time, and the Issuer (acting through the Joint Issue Managers and the Joint Lead Underwriters and Bookrunners) reserves the right to reject any application to purchase the Offer Bonds in whole or in part and to allot to any prospective purchaser less than the full amount of the Offer Bonds sought by such purchaser. If the Offer is withdrawn or discontinued, the Company shall subsequently notify the SEC and, as applicable, the PDEX. Any of the Joint Issue Managers, Joint Lead Underwriters and Bookrunners and Selling Agents may acquire for their own account a portion of the Offer Bonds.

Unless otherwise stated, the information contained in the Prospectus and this Offer Supplement has been supplied by the Company. The Company (which has taken all reasonable care to ensure that such is the case) confirms that the information contained in the Prospectus and this Offer Supplement is correct, and that there is no material misstatement or omission of fact which would make any statement in the Prospectus and this Offer Supplement misleading in any material respect. The Joint Issue Managers and Joint Lead Underwriters and Bookrunners have exercised reasonable due diligence required by regulations in ascertaining that all material representations contained in the Prospectus and this Offer Supplement are true and correct and that no material information was omitted, which was necessary in order to make the statements contained in said documents not misleading.

Unless otherwise indicated, all information in the Prospectus and this Offer Supplement is as of the date provided. Neither the delivery of the Prospectus and this Offer Supplement nor any sale made pursuant to the Prospectus and this Offer Supplement shall, under any circumstances, create any implication that the information contained herein is correct as of any date after the date hereof or that there has been no change in the affairs of the Company and its subsidiaries since such date.

Market data and certain industry forecasts used throughout the Prospectus were obtained from internal surveys, market research, publicly available information, and industry publications. Industry publications generally state that the information contained therein has been obtained from sources believed to be reliable, but that the accuracy and completeness of such information is not guaranteed. Similarly, internal surveys, industry forecasts, and market research, while believed to be reliable, have not been independently verified and the Company does not make any representation, undertaking or other assurance as to the accuracy or completeness of such information, or that any projections will be achieved, or in relation to any other matter, information, opinion or statements in relation to the Offer. Any reliance placed on any projections or forecasts is a matter of commercial judgment. Certain agreements are referred to in the Prospectus and this Offer Supplement in summary form. Any such summary

does not purport to be a complete or accurate description of the agreement and prospective investors are expected to independently review such agreements in full.

No dealer, salesman or any other person has been authorized to give any information or to make any representation not contained in this Offer Supplement. If given or made, any such information or representation must not be relied upon as having been authorized by the Company or the Joint Issue Managers, and Joint Lead Underwriters and Bookrunners.

**ALL REGISTRATION REQUIREMENTS HAVE BEEN MET AND ALL INFORMATION CONTAINED HEREIN IS TRUE AND CURRENT.**

**SAN MIGUEL CORPORATION**

By:

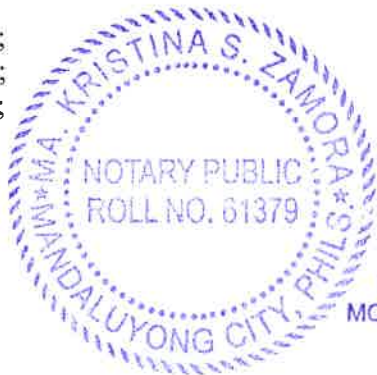


**RAMON S. ANG**  
President and Chief Executive Officer

REPUBLIC OF THE PHILIPPINES)  
MANDALUYONG CITY, METRO MANILA) SS.

SUBSCRIBED AND SWORN to before me this FEB 15 2022 in Mandaluyong City, affiant exhibiting to me his Passport No. P2247867A expiring on May 21, 2029 as competent evidence of identity.

Doc No.: 43 ;  
Page No.: 24 ;  
Book No.: I ;  
Series of 2022.



**MA. KRISTINA S. ZAMORA**  
Commission No. 0513-21  
Notary Public for Mandaluyong City  
Until Dec. 31, 2022  
SMC, 40 San Miguel Ave., Mandaluyong City  
Roll No. 61379  
PTR No. 4884370; 01/14/22; Mandaluyong City  
IBP Lifetime Member No. 013307; 12/14/17; RSM  
MCLE Compliance No. VI-0025117; 04/12/19; Pasig City

# TABLE OF CONTENTS

<b>TABLE OF CONTENTS .....</b>	<b>6</b>
<b>DEFINITION OF TERMS .....</b>	<b>7</b>
<b>SUMMARY OF THE OFFER .....</b>	<b>20</b>
<b>CAPITALIZATION .....</b>	<b>25</b>
<b>DESCRIPTION OF THE OFFER BONDS .....</b>	<b>26</b>
<b>USE OF PROCEEDS .....</b>	<b>45</b>
<b>PLAN OF DISTRIBUTION .....</b>	<b>48</b>

## DEFINITION OF TERMS

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In this Offer Supplement, unless the context otherwise requires, the following terms shall have the meanings set forth below.

Affiliate .....	With respect to any Person, means any other Person (a) directly or indirectly controlling, controlled by, or under direct or indirect common control with, such Person, or who is a director or officer of such Person or (b) any subsidiary of such Person or of any Person referred to in clause (a) of this definition. For purposes of this definition, control (including, with correlative meanings, the terms controlling, controlled by and under common control with), as applied to any Person, means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of such Person, whether through the ownership of voting securities, by contract or otherwise.
Applicable Law .....	Any statute, law, regulation, ordinance, rule, judgment, order, decree, requirement or other governmental restriction or any similar form of decision of, or determination by, or any interpretation or administration of any of the foregoing by, any Governmental Authority.
Applicant .....	A Person who seeks to subscribe to the Offer Bonds and submits a duly accomplished Application to Purchase, together with all the requirements set forth therein.
Application to Purchase .....	The application form accomplished and submitted by an Applicant for the purchase of a specified amount of Offer Bonds, together with all the other requirements set forth in such application form.
BAP .....	Bankers Association of the Philippines
BIR .....	Bureau of Internal Revenue of the Philippines
Board of Directors .....	Board of Directors of SMC
Bondholder .....	A Person whose name appears, at any relevant time, as the registered owner of the Offer Bonds in the Registry of Bondholders.
Bond Agreements .....	Collectively, the Underwriting Agreement, the Trust Agreement and the Registry and Paying Agency Agreement.
Bonds .....	Collectively, the Philippine Peso-denominated fixed rate bonds of up to an aggregate principal amount of Sixty Billion Pesos (₱60,000,000,000.00), inclusive of the Offer Bonds, to be issued in one or more tranches within the Shelf Period.
BSP .....	Bangko Sentral ng Pilipinas
Business Day .....	A day, other than a public non-working holiday, Saturday or Sunday, on which the facilities of the Philippine banking system are open and available for clearing, and banks are open for business in Metro Manila, Philippines.
Capital Stock .....	With respect to any Person, any and all shares, interests, rights to purchase, warrants, options, participations or other equivalents (however designated, whether voting or non-

	voting) in equity of such Person, whether outstanding on the date of the Trust Agreement or issued thereafter, including, without limitation, all common stock and preferred stock of such Person.
Change in Law or Circumstance .....	Each of the events described as such under “ <i>Description of the Offer Bonds – Redemption by Reason of Change in Law or Circumstance</i> ”.
Consolidated EBITDA .....	In respect of any Relevant Period, the net income of the Group (excluding items between any or all of the Issuer and its Consolidated Subsidiaries): <ul style="list-style-type: none"> <li>(a) before any provision on account of taxation;</li> <li>(b) before any interest, commission, discounts or other fees incurred or payable, received or receivable by the Issuer or any of its Consolidated Subsidiaries in respect of Debt;</li> <li>(c) before any items treated as exceptional or extraordinary items;</li> <li>(d) before any amount attributable to the amortization of intangible assets and depreciation of tangible assets; and</li> <li>(e) if in respect of a calculation of a financial covenant under the section entitled “<i>Description of the Offer Bonds – Financial Ratio</i>”, Project Debt is excluded from a determination of Consolidated Total Debt, excluding income attributable to or generated by the Ring-Fenced Subsidiaries,</li> </ul> and so that no amount shall be included or excluded more than once.
Consolidated Net Debt .....	At any date, the Consolidated Total Debt less the aggregate amount (without duplication) of freely available, unencumbered cash and cash equivalents on the consolidated balance sheet of the Group at such time.
Consolidated Net Worth .....	At any date, the total stockholders’ equity (including minority interests) which would appear on a consolidated balance sheet of the Group prepared as of such date in accordance with PFRS.
Consolidated Subsidiary .....	A Subsidiary of any Person which for financial reporting purposes, in accordance with PFRS, is accounted for by such Person as a consolidated Subsidiary.
Consolidated Total Debt .....	At any date, the aggregate amount (without duplication) of all Debt of the Group as at such date and including all obligations of the IPPAs (under their respective IPPA Agreements) owned or acquired by the Group which are Guaranteed pursuant to a standby letter of credit or other credit support document, issued on behalf of the administrator of the relevant IPPA but excluding (a) items between any or all of the Issuer and its Consolidated Subsidiaries which would be excluded in a consolidated balance sheet of the Group prepared as of such date in accordance with PFRS; (b) Project Debt; and (c) all obligations of the IPPAs (under their respective IPPA Agreements) which represent periodic financial lease payments to PSALM or any other counterparty to an IPPA Agreement.



Consolidated Total Equity .....	The consolidated total assets minus consolidated total liabilities plus deposit for future subscription as reported in the consolidated financial statements of the Company and excluding all amounts attributable to or generated by the Ring-Fenced Subsidiaries.
Consolidated Total Interest Expense .....	The total Interest Expense per consolidated financial statements of the Company less interest due on the Project Debt.
Debt .....	<p>Any indebtedness of a Person for or in respect of and without duplication:</p> <ul style="list-style-type: none"> <li>(a) all obligations of such Person for borrowed money;</li> <li>(b) all obligations of such Person evidenced by bonds, debentures, notes or other similar instruments;</li> <li>(c) all obligations of such Person to pay the deferred purchase price of property or services, except trade accounts payable arising in the ordinary course of business;</li> <li>(d) all obligations of such Person as lessee which are capitalized in accordance with PFRS;</li> <li>(e) all Debt (of any Person) secured by a Lien on any asset of such first-mentioned Person, whether or not such Debt is otherwise an obligation of such first-mentioned Person;</li> <li>(f) all obligations of such Person in respect of any redeemable stock of such Person; provided that, such redeemable stock (i) is required to be redeemed prior to March 4, 2029; or (ii) redeemable at the option of the holder thereof or any other Person at any time prior to March 4, 2029 provided such right has been exercised or notice of such exercise has been made; or (iii) convertible into or exchangeable for (a) Capital Stock; or (b) Debt of any Person having a scheduled maturity prior to March 4, 2029, and such has been converted into Debt having a scheduled maturity prior to March 4, 2029;</li> <li>(g) all non-contingent obligations of such Person to reimburse any bank or other Person in respect of amounts paid under a letter of credit, Guarantee or similar instrument;</li> <li>(h) all Debt of others Guaranteed by such Person;</li> <li>(i) all indebtedness of such Person for or in respect of receivables sold or discounted (other than on customary non-recourse terms consistent with market terms for transactions of such nature); and</li> <li>(j) all indebtedness of such Person for or in respect of any interest rate swap, currency swap, forward foreign exchange transaction, cap, floor, collar or option transaction or any other treasury transaction or any combination thereof or any other transaction entered into in connection with protection against or benefit</li> </ul>

from fluctuation in any rate or price (and the amount of the indebtedness in relation to any such transaction described in this paragraph (j)) shall be calculated by reference to the mark-to-market valuation of such transaction at the relevant time.

Disruption Event .....	Either or both of: (a) a material disruption to those payment communications systems or to those financial markets which are, in each case, required to operate in order for payments to be made in connection with the transactions contemplated by the Trust Agreement to be carried out which disruption is not caused by, and is beyond the control of, any of the parties; or (b) the occurrence of any other event which results in a disruption (of a technical or systems-related nature) to the treasury or payments operations of a party preventing that party from: (i) performing its payment obligations under the Trust Agreement and the Registry and Paying Agency Agreement; or (ii) communicating with other relevant parties (including, but not limited to, the Trustee and Paying Agent) in accordance with the terms of the Trust Agreement and the Registry and Paying Agency Agreement.
Final Redemption Amount.....	100% of the face value of the Offer Bonds on the Maturity Date.
Government.....	the Government of the Republic of the Philippines.
Governmental Authority.....	Any government agency, authority, bureau, department, court, tribunal, legislative body, statutory or legal entity (whether autonomous or not), commission, corporation, or instrumentality, whether national or local, of the Republic of the Philippines.
Group.....	At any time, the Company and its Subsidiaries at such time.
Guarantee .....	Any obligation, contingent or otherwise, of such Person directly or indirectly guaranteeing any Debt or other obligation of any other Person and, without limiting the generality of the foregoing, any obligation, direct or indirect, contingent or otherwise, of such first-mentioned Person entered into for the purpose of assuring in any manner the obligee of such Debt or other obligation or to protect such obligee against loss (in whole or in part), provided that the term "Guarantee" shall not include endorsements for collection or deposit in the ordinary course of business. The term Guarantee used as a verb has a corresponding meaning.
Interest Expense .....	For any Relevant Period, the aggregate amount of the accrued interest, commission, fees, discounts, prepayment fees, premiums or charges and other finance payments (other than payments of principal) in respect of indebtedness paid or payable by any member of the Group in cash or capitalized in respect of that Relevant Period:  (a) including any upfront fees or costs;  (b) including the interest (but not the capital) element of payments in respect of any lease or hire purchase contract which would, in accordance with PFRS, be treated as a finance or capital lease;

	(c) including any commission, fees, discounts and other finance payments payable by (and deducting any such amounts payable to) any member of the Group under any interest rate hedging arrangement;
	(d) excluding any accrued interest, commission, fees, discounts, prepayment fees, premiums or charges and other finance payments in respect of indebtedness paid or payable by any Ring-Fenced Subsidiaries; and
	(e) excluding the amount of any cash dividends or distributions paid or made by the Company in respect of that Relevant Period,
	in each case, so that no amount shall be added (or deducted) more than once.
Interest Payment Date .....	June 4, 2022 and thereafter, each of September 4, December 4, March 4 and June 4 of each year, or the next Business Day if such date falls on a non-Business Day, without adjustment to the amount of interest to be paid, during which any of the Offer Bonds are outstanding.
Interest Rate.....	Series J Bonds: 5.2704% per annum Series K Bonds: 5.8434% per annum
IPPA .....	An independent power producer administrator.
IPPA Agreement.....	Each independent power producer administrator agreement entered into between an IPPA and PSALM or any party, including a transferee of such agreement.
Issue Date .....	March 4, 2022 or such other date as the Issuer and the Joint Issue Managers, Joint Lead Underwriters and Bookrunners may agree in writing; provided, that such date shall be a date which is within the validity of the Permit to Sell.
Lien .....	With respect to any property or asset, (i) any mortgage, lien, pledge, charge, security interest, encumbrance or other preferential arrangement of any kind in respect of such property or asset, including, without limitation, any preference or priority under Article 2244(14) of the Civil Code of the Philippines; and (ii) the right of a vendor, lessor, or similar party under any conditional sales agreement, capital lease or other title retention agreement relating to such property or asset, and any other right of or arrangement with any creditor to have its claims satisfied out of any property or asset, or the proceeds therefrom, prior to any general creditor of the owner thereof.
Majority Bondholders .....	means: <ul style="list-style-type: none"> <li>(a) with respect to matters relating only to the Series J Bonds, Bondholders representing more than fifty percent (50%) of the outstanding principal amount of the Series J Bonds;</li> <li>(b) with respect to matters relating only to the Series K Bonds, Bondholders representing more than fifty percent (50%) of the outstanding principal amount of the Series K Bonds;</li> <li>(c) with respect to matters affecting all Offer Bonds, Bondholders representing more than fifty percent (50%) of the outstanding principal of the Offer Bonds.</li> </ul>

Master Certificate of Indebtedness .....	The bond certificate issued by the Issuer in the name of the Trustee for the benefit of the Bondholders covering the entire principal amount of each series of the Offer Bonds purchased during the Offer Period and to be issued by the Issuer on the Issue Date, which shall be substantially in the form attached as Annex B of the Trust Agreement.
Material Adverse Effect .....	In the reasonable opinion of the Majority Bondholders, acting in good faith and in consultation with the Issuer, a material adverse effect on (i) the ability of the Issuer to observe and comply with the provisions of and perform its financial obligations under the Offer Bonds and the Bond Agreements; or (ii) the validity or enforceability of the Offer Bonds or any of the Bond Agreements; or (iii) the financial condition, business or operations of the Issuer taken as a whole.
Material Subsidiary .....	<p>At any time:</p> <p>(a) A Subsidiary of the Issuer as of such date with respect of which:</p> <p style="padding-left: 40px;">(i) the Issuer's proportionate share (based on the Issuer's direct or indirect equity interest therein) of the net income (excluding extraordinary gains and losses) thereof, as shown by the latest audited accounts of such Subsidiary (which accounts shall be consolidated if such Subsidiary has any Subsidiaries), constitutes at least 25% of the consolidated net income of the Issuer (excluding extraordinary gains and losses) as shown by the consolidated audited accounts of the Issuer in respect of the same period; or</p> <p style="padding-left: 40px;">(ii) the Issuer's proportionate share (based on the Issuer's direct or indirect equity interest therein) of the total assets thereof, as shown by the then latest audited accounts of such Subsidiary (which accounts shall be consolidated if such Subsidiary has any Subsidiaries) constitute at least 25% of the total consolidated assets of the Issuer as shown by the consolidated audited accounts of the Issuer in respect of the same period;</p> <p>provided that for the purpose of the above:</p> <p style="padding-left: 40px;">(1) in the case of a Subsidiary acquired, or a Person becoming a Subsidiary, after the end of the financial period to which the latest consolidated audited accounts of the Issuer relate, the reference to the then latest consolidated audited accounts of the Issuer, for the purposes of the calculation above shall, until consolidated audited accounts of the Issuer for the financial period in which the acquisition is made, or as the case may be, in which the person becomes a Subsidiary are published, be deemed to be a reference to the then latest consolidated audited accounts of such Subsidiary (which accounts shall be</p>

consolidated if such Subsidiary has any Subsidiaries) into such accounts (as if such latest consolidated audited accounts of the Issuer are prepared in respect of the same period as such latest audited accounts of such Subsidiary);

(2) if at any time when a determination must be made under this definition with respect to the Issuer or any Subsidiary for which consolidated audited accounts of the Issuer are necessary no such consolidated audited accounts are prepared and audited, net income (excluding extraordinary gains and losses) and total assets of the Issuer shall be determined on the basis of the pro forma consolidated accounts prepared for this purpose by the auditors at that time of the Issuer (which pro forma accounts shall be procured by the Issuer as soon as reasonably practicable upon request by the Trustee); and

(3) if at any time when a determination must be made under this definition with respect to any Subsidiary for which audited accounts of such Subsidiary are necessary, no such accounts are prepared and audited, its net income (excluding extraordinary gains and losses) and total assets shall be determined on the basis of the pro forma accounts of such Subsidiary (which account should be consolidated if such Subsidiary has any Subsidiaries) prepared for this purpose by the auditors at that time of such Subsidiary (which pro forma accounts shall be procured by the Issuer as soon as reasonably practicable upon request by the Trustee); and

(b) any Subsidiary of the Issuer to which is transferred all or substantially all of the assets of a Subsidiary which immediately prior to such transfer was a Material Subsidiary, provided that the Material Subsidiary which so transfers its assets shall forthwith upon such transfer cease to be a Material Subsidiary.

Maturity Date ..... For the Series J Bonds, the fifth (5<sup>th</sup>) anniversary of the Issue Date or on March 4, 2027; and

For the of Series K Bonds, the seventh (7<sup>th</sup>) anniversary of the Issue Date or on March 4, 2029.

provided, that if the Maturity Date falls on a day that is not a Business Day, then the payment of the accrued interest and the Final Redemption Amount shall be made by the Issuer on the next Business Day, without adjustment to the amount of interest and the Final Redemption Amount to be paid.

Offer Bonds ..... The SEC-registered Series J Bonds and Series K Bonds to be issued by SMC, with an aggregate issue size of ₱30,000,000,000.00, consisting of the Base Offer of ₱25,000,000,000.00 and the Oversubscription Option of up to ₱5,000,000,000.00, having a term beginning on the Issue Date and ending five (5) years from the Issue Date or on March 4, 2027 for the Series J Bonds and having a term

beginning on the Issue Date and ending seven (7) years from the Issue Date or on March 4, 2029 for the Series K Bonds, unless redeemed or purchased in accordance with the terms and conditions of the Offer Bonds. As the context may require, the term shall include the Series J Bonds and Series K Bonds issued by SMC on the Issue Date pursuant to the Prospectus, this Offer Supplement and the Bond Agreements.

Offer Supplement ..... This document so titled and dated February 15, 2022 issued along with and supplementary to the Prospectus and containing the specific terms and conditions of the Offer and the Offer Bonds.

Optional Redemption ..... The right (but not the obligation) of the Issuer to redeem in whole (but not in part) the outstanding Offer Bonds on the dates set out below (each an “**Optional Redemption Date**”):

Series J Bonds	
Optional Redemption Dates	Optional Redemption Price
To commence on the 3 <sup>rd</sup> anniversary of the Issue Date and every Interest Payment Date thereafter	100.5%

Series K Bonds	
Optional Redemption Dates	Optional Redemption Price
To commence on the 5 <sup>th</sup> anniversary of the Issue Date and every Interest Payment Date thereafter until the Interest Payment Date prior to the 6 <sup>th</sup> anniversary of the Issue Date	101.0%
To commence on the 6 <sup>th</sup> anniversary of the Issue Date and every Interest Payment Date thereafter.	100.5%

provided, that if the relevant Optional Redemption Date falls on a day that is not a Business Day, then the payment of the accrued interest and the applicable Optional Redemption Price shall be made by the Issuer on the next Business Day, without adjustment to the amount of interest and Optional Redemption Price to be paid. For the avoidance of doubt, the Bondholders shall not have any right to cause the Issuer to redeem the Offer Bonds pursuant to this Optional Redemption.

Paying Agent ..... The Philippine Depository & Trust Corp., a corporation with a quasi-banking license duly organized and existing under and by virtue of the laws of the Philippines, whose principal obligation is to handle payments of the principal of, interest on, and all other amounts payable on the Offer Bonds, to the Bondholders, pursuant to the Registry and Paying Agency Agreement. The term includes, wherever the context permits, all other Person or Persons for the time being acting as paying agent or paying agents under the Registry and Paying Agency Agreement.

Payment Account .....	<p>The account to be opened and maintained by the Paying Agent with such Payment Account Bank designated by the Issuer and solely managed by the Paying Agent, in trust and for the irrevocable benefit of the Bondholders, into which the Issuer shall deposit, in good cleared funds, the amount of the interest, the Final Redemption Amount, and such other amounts due on the Outstanding Bonds on each relevant Payment Date and exclusively used for such purpose. For the avoidance of doubt, the beneficial ownership of the Payment Account shall always remain with the Bondholders.</p> <p>As used in this definition, the terms “Outstanding Bonds” and “Payment Account Bank” have the respective meanings given to such terms in the Registry and Paying Agency Agreement.</p>
Payment Date .....	As the context may require, each Interest Payment Date, the Maturity Date, and/or the relevant Redemption Date.
PDEX .....	Philippine Dealing & Exchange Corp.
PDEX Rules .....	The applicable rules, conventions and guidelines of PDEX.
PDTC.....	Philippine Depository & Trust Corp.
Permit to Sell .....	The Certificate of Permit to Sell or Offer for Sale of Securities issued by the SEC in respect of the Offer.
Permitted Lien .....	<p>Means:</p> <ul style="list-style-type: none"> <li>(a) Any Lien existing as of the date of the Trust Agreement;</li> <li>(b) Liens for taxes or assessments or governmental charges or levies not yet delinquent or which are being contested in good faith;</li> <li>(c) Other Liens incidental to the ordinary conduct of the business of the Company or any Material Subsidiary or the ownership of the properties and assets of the Company or any Material Subsidiary provided that: <ul style="list-style-type: none"> <li>(i) such Liens are not incurred or granted in connection with incurring or maintaining Debt;</li> <li>(ii) such Liens do not, individually or in the aggregate, materially detract from the value of such properties or assets or materially impair the use thereof in the operation of the business of the Company or any Material Subsidiary or materially interfere with the sale or other disposition of such properties or assets;</li> <li>(iii) such Liens shall in no event secure any obligations or liabilities incurred by the Company and/or the Material Subsidiaries in the ordinary course of any real property development business; and</li> <li>(iv) the aggregate amount secured by such Lien permitted under this paragraph (c) (for any and all of the Company and the Material Subsidiaries) shall not at any time be in</li> </ul> </li> </ul>

excess of US\$30,000,000 (or the equivalent in any other currencies);

- (d) Liens arising by operation of law (other than any preference or priority under Article 2244(14)(a) of the Civil Code of the Philippines) on any property or asset of the Issuer or its Material Subsidiaries, including without limitation, amounts owing to a landlord, carrier, warehouseman, mechanic or materialman;
- (e) Liens (not otherwise permitted in paragraphs (a) to (c) above) securing Debt owed under any government lending program or incurred by the Issuer and/or its Material Subsidiaries (in each case) in the ordinary course of any real property development business and in an aggregate principal amount (such aggregate being the aggregate for the Issuer and the Material Subsidiaries) at any date not to exceed 5% of Consolidated Net Worth as of such date;
- (f) Liens over or affecting any asset of any company which becomes a member of the Group after the date of the Trust Agreement, where the Lien is created prior to the date on which that company becomes a member of the Group;
- (g) Liens created with the prior written consent of the Majority Bondholders;
- (h) to the extent notified to the Trustee in writing, any Lien created by a Ring-Fenced Subsidiary securing Project Debt; and
- (i) to the extent notified to the Trustee in writing, any Lien created over shares in any Ring-Fenced Subsidiary securing Project Debt.

Person .....	means any individual, firm, corporation, partnership, association, joint venture, tribunal, limited liability company, trust, government or political subdivision or agency or instrumentality thereof, or any other entity or organization.
Peso or ₱ or PHP .....	Philippine Peso, the currency of the Republic of the Philippines.
PFRS.....	Philippine Financial Reporting Standards.
Philippines.....	Republic of the Philippines.
PhilRatings .....	Philippine Rating Services Corporation.
Project Debt .....	Debt incurred by a Ring-Fenced Subsidiary in relation to project finance in respect of which there is no recourse to the Company or any other member of the Group, and in respect of which neither the Company nor any other member of the Group has any actual or contingent liability of any nature, whether as principal, guarantor, surety or otherwise, except in respect of the granting of Liens granted by the Company or any member of the Group over its shares in a Ring-Fenced Subsidiary.
Prospectus.....	The prospectus dated February 15, 2022 and any amendments, supplements and addenda thereto for the offer and sale to the public of the Bonds within the Shelf Period.



	As the context may require, the term includes the Offer Supplement.
PSALM .....	Power Sector Assets and Liabilities Management Corporation.
PSE .....	The Philippine Stock Exchange, Inc.
Purchase Price .....	In respect of each Offer Bond, an amount equal to the face amount of such Offer Bond, which is payable upon submission of the duly executed Application to Purchase.
Record Date.....	As used with respect to any Payment Date, (a) two (2) Business Days immediately preceding the relevant Payment Date, which shall be the cut-off date in determining the Bondholders entitled to receive interest, principal or any amount due under the Offer Bonds or (b) such other date as the Issuer may duly notify PDTC.
Redemption Date.....	The date when the Offer Bonds (or any series thereof) are redeemed earlier than the relevant Maturity Date in accordance with the terms and conditions of the Offer Bonds; provided that if the relevant Redemption Date falls on a day that is not a Business Day, then the payment of the principal and accrued interest (if any) shall be made by the Issuer on the next Business Day, without adjustment to the amount of principal and interest to be paid. For the avoidance of doubt, the term "Redemption Date" includes the Optional Redemption Date.
Registrar .....	PDTC. The term includes, wherever the context permits, all other Person or Persons for the time being acting as registrar or registrars under the Registry and Paying Agency Agreement.
Registration Statement.....	The registration statement filed with the SEC in connection with the offer and sale to the public of the Bonds (inclusive of the Offer Bonds).
Registry of Bondholders .....	The electronic registry book of the Registrar containing the official information on the Bondholders and the amount of the Offer Bonds they respectively hold, including all transfers and assignments thereof or any liens or encumbrances thereon, to be maintained by the Registrar pursuant to and under the terms of the Registry and Paying Agency Agreement.
Registry and Paying Agency Agreement .....	The Registry and Paying Agency Agreement dated February 15, 2022, and its annexes and attachments, as may be modified, supplemented or amended from time to time, and entered into between the Company and the Registrar and Paying Agent in relation to the Offer Bonds.
Related Person .....	With respect to any Person means: <ul style="list-style-type: none"> <li>(a) any controlling stockholder or a majority (or more) owned Subsidiary of such Person, or, in the case of an individual, any spouse or immediate family member of such Person, any trust created for the benefit of such individual or such individual's estate, executor, administrator, committee or beneficiaries; or</li> <li>(b) any trust, corporation, partnership or other entity, the beneficiaries, stockholders, partners, owners or Persons beneficially holding a majority (or</li> </ul>

more) controlling interest of which consist of such Person and/or such other Persons referred to in the immediately preceding paragraph.

Relevant Period .....	A period of 12 calendar months ending on the last day of any quarter of any of the Issuer’s fiscal years.
Revised Corporation Code.....	Republic Act No. 11232, otherwise known as the Revised Corporation Code of the Philippines.
Ring-Fenced Subsidiary .....	<p>Any entity that satisfies the following conditions:</p> <ul style="list-style-type: none"> <li>(a) such entity is a Subsidiary of the Issuer but not a Material Subsidiary;</li> <li>(b) such entity, to the extent directly owned by the Issuer or a member of the Group (other than another Ring-Fenced Subsidiary), is a limited liability company or corporation organized and existing under the laws of the Philippines;</li> <li>(c) the Issuer has delivered a written notification to the Trustee designating such entity as a Ring-Fenced Subsidiary;</li> <li>(d) no member of the Group (other than that Ring-Fenced Subsidiary) shall be contingently liable for any Debt of such entity or its Subsidiaries, except in respect of the granting by a member of the Group of Liens over its shares in such entity or such entity’s Subsidiaries; and</li> <li>(e) all transactions conducted between any member of the Group and such entity or its Subsidiaries must be on an arm’s length basis and on normal commercial terms,</li> </ul> <p>and each Subsidiary of any such entity shall also be a Ring-Fenced Subsidiary.</p>
RTGS .....	The Philippine Payment Settlement System via Real Time Gross Settlement that allows banks to effect electronic payment transfers which are interfaced directly to the automated accounting and settlement systems of the BSP.
SEC .....	Securities and Exchange Commission of the Philippines.
Selling Agents .....	Bank of Commerce East West Banking Corporation
Shelf Period.....	A period of three (3) years from the date of effectivity of the Registration Statement for the Bonds, during which the Bonds may be offered and sold to the public.
SMC, the Company, the Parent Company, or the Issuer.....	San Miguel Corporation, a corporation incorporated under the laws of the Republic of the Philippines.
Subsidiary.....	An entity of which a Person has direct or indirect control or owns directly or indirectly more than 50% of the voting capital or similar right of ownership.
Tax Code.....	The Philippine National Internal Revenue Code of 1997, as amended.

Total Assets .....	With respect to any Person, the total consolidated assets of such Person and its Subsidiaries as determined by reference to the most recently available quarterly or annual consolidated financial statements of such Person and its Subsidiaries prepared in accordance with PFRS.
Transaction Date .....	With respect to the incurrence of any Debt, the date such Debt is incurred.
Trust Agreement .....	The Trust Agreement dated February 15, 2022 and its annexes and attachments, as may be modified, supplemented or amended from time to time, and entered into between the Company and the Trustee.
Trustee .....	Rizal Commercial Banking Corporation – Trust and Investments Group. The term includes, wherever the context permits, all other Person or Persons for the time being acting as trustee or trustees under the Trust Agreement.
Underwriting Agreement .....	The Underwriting Agreement dated February 15, 2022, and its annexes and attachments, as may be modified, supplemented or amended from time to time, and entered into between the Company and the Joint Issue Managers, Joint Lead Underwriters and Bookrunners in relation to the Offer Bonds.
US\$ .....	U.S. Dollars, the legal currency of the United States of America.
Voting Stock .....	With respect to any Person, Capital Stock of any class or kind ordinarily having the power to vote for the election of directors, managers or other voting members of the governing body of such Person.

## SUMMARY OF THE OFFER

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*In case of any inconsistency between this Offer Supplement and the Prospectus, then the more detailed portions in this Offer Supplement shall at all times prevail.*

The terms and conditions of this Offer are as follows:

<b>Issuer</b> .....	San Miguel Corporation (“SMC”, or the “Company”, the “Parent Company”, or the “Issuer”)
<b>Instrument</b> .....	Fixed rate bonds constituting the direct, unconditional, unsubordinated, and unsecured obligations of the Issuer.
<b>Offer Size</b> .....	₱25,000,000,000.00, with an Oversubscription Option of up to ₱5,000,000,000.00
<b>The Offer</b> .....	<p>Philippine Peso-denominated 5-year fixed rate Series J Bonds due 2027 and 7-year fixed rate Series K Bonds due 2029 (the “Offer Bonds”) with an aggregate issue size of up to ₱30,000,000,000.00 consisting of the Base Offer of ₱25,000,000,000.00 and the Oversubscription Option of up to ₱5,000,000,000.00.</p> <p>The Issuer has the discretion to allocate the principal amount of the Offer Bonds between the Series J Bonds and the Series K Bonds based on the book building process.</p> <p>The Offer Bonds will be issued from the ₱60,000,000,000.00 fixed rate bonds shelf registration program of SMC.</p>
<b>Oversubscription Option</b> .....	In the event of an oversubscription, the Joint Lead Underwriters and Bookrunners, in consultation with the Company, reserve the right, but do not have the obligation, to increase the Offer size by up to an additional ₱5,000,000,000.00 (the “Oversubscription Option”).
<b>Manner of Distribution</b> .....	Public offering in the Philippines to eligible investors.
<b>Use of Proceeds</b> .....	<p>The entire proceeds for this Offer will be used for refinancing of the Company’s short term loan facilities, other general corporate purposes, and expenses of the shelf registration of the Bonds and offering of the Offer Bonds. The proceeds of the short-term loans were used to redeem SMC’s Series 2-C and Series 2-E Preferred Shares on September 21, 2021.</p> <p>For a detailed discussion on the Use of Proceeds please refer to the section on “Use of Proceeds” on page 44.</p>
<b>Form and Denomination of the Offer Bonds</b> ....	The Offer Bonds shall be issued in scripless form in minimum denominations of ₱50,000.00 each, and in integral multiples of ₱10,000.00 thereafter, and traded in denominations of ₱10,000.00 in the secondary market.
<b>Purchase Price</b> ...	The Offer Bonds shall be issued at 100% of face value.
<b>Offer Period</b> .....	The Offer shall commence at 9:00 a.m. on February 18, 2022 and end at 5:00 p.m. on February 24, 2022, or on such dates and time as the Issuer and the Joint Issue Managers, and Joint Lead Underwriters and Bookrunners may agree upon.

**Issue Date of the Offer Bonds** ..... March 4, 2022

**Maturity Date** ..... Unless otherwise earlier redeemed or purchased in accordance with the terms and conditions of the Offer Bonds, the Offer Bonds shall mature:

For the Series J Bonds, on the 5<sup>th</sup> anniversary of the Issue Date or on March 4, 2027.

For the Series K Bonds, on the 7<sup>th</sup> anniversary of the Issue Date or on March 4, 2029.

**Interest Rate**..... Series J Bonds: 5.2704% per annum  
Series K Bonds: 5.8434% per annum

**Interest Payment Dates and Interest Payment Computation** ..... Interest payment on the Offer Bonds shall commence on June 4, 2022 and thereafter, on September 4, December 4, March 4, and June 4 of each year, or the next Business Day if any such dates fall on a non-Business Day, without adjustment to the amount of interest due, during the term of the Offer Bonds (each, an “**Interest Payment Date**”).

Interest on the Offer Bonds shall be calculated on a European 30/360-day count basis regardless of the actual number of days in a month. Interest shall be paid quarterly in arrears.

**Final Redemption** ... The Offer Bonds shall be redeemed at par or 100% of the face value (the “**Final Redemption Amount**”) on the Maturity Date, unless earlier redeemed or purchased and cancelled by the Issuer.

In the event the Maturity Date is not a Business Day, payment of all amounts due on such date will be made by the Issuer through the Registrar and Paying Agent, without adjustment for accrued interest and the Final Redemption Amount, on the succeeding Business Day.

**Optional Redemption** ..... The Issuer shall have the right, but not the obligation, to redeem in whole (but not in part) the outstanding Offer Bonds on the dates set out below (each an “**Optional Redemption Date**”):

<b>Series J Bonds</b>	
<b>Optional Redemption Dates</b>	<b>Optional Redemption Price</b>
On the 3 <sup>rd</sup> anniversary of the Issue Date and every Interest Payment Date thereafter.	100.5%

<b>Series K Bonds</b>	
<b>Optional Redemption Dates</b>	<b>Optional Redemption Price</b>
On the 5 <sup>th</sup> anniversary of the Issue Date and every Interest Payment Date thereafter until the Interest Payment Date prior to the 6 <sup>th</sup> anniversary of the Issue Date.	101.0%
To commence on the 6 <sup>th</sup> anniversary of the Issue Date and every Interest Payment Date thereafter.	100.5%

provided, that if the relevant Optional Redemption Date falls on a day that

is not a Business Day, then the payment of accrued interest and the Optional Redemption Price shall be made by the Issuer on the next Business Day, without adjustment to the amount of interest and Optional Redemption Price to be paid. For the avoidance of doubt, the Bondholders shall not have any right to cause the Issuer to redeem the Offer Bonds pursuant to this Optional Redemption.

The amount payable to the Bondholders upon the exercise of the Optional Redemption by the Issuer shall be calculated, based on the principal amount of Offer Bonds being redeemed, as the sum of: (a) accrued interest computed from the last Interest Payment Date up to the relevant Optional Redemption Date; and (b) the product of the principal amount of the Offer Bonds being redeemed and the Optional Redemption Price in accordance with the above table.

The Issuer shall give no more than 60 nor less than 30 days' prior written notice to the Trustee, the Registrar and Paying Agent of its intention to redeem the Offer Bonds, which notice shall be irrevocable and binding upon the Issuer to effect such early redemption of the Offer Bonds on the Optional Redemption Date stated in such notice.

For a detailed discussion on the Optional Redemption, please refer to the section on "*Description of the Offer Bonds – Optional Redemption*" on page 28.

**Redemption for  
Taxation Reasons**  
...

If payments under the Offer Bonds become subject to additional or increased taxes, other than the taxes and rates of such taxes prevailing on the Issue Date as a result of certain changes in law, rule or regulation or in the interpretation thereof, and such additional or increased rate of such tax cannot be avoided by use of reasonable measures available to the Issuer, the Issuer may redeem the Offer Bonds in whole, but not in part, on any Interest Payment Date (having given not more than 60 days' nor less than 30 days' prior written notice to the Trustee, the Registrar and Paying Agent) at 100% of the face value and paid together with the accrued interest thereon, subject to the requirements of Applicable Law.

For a detailed discussion on Redemption for Taxation Reasons, please refer to the section on "*Description of the Offer Bonds – Redemption for Taxation Reasons*" on page 29.

**Redemption by  
Reason of Change in  
Law or  
Circumstance** .....

Upon the occurrence of a Change in Law or Circumstance, the Issuer may redeem the Offer Bonds in whole, but not in part, having given not more than 60 days' nor less than 30 days' prior written notice to the Trustee, the Registrar and the Paying Agent, at 100% of the face value and paid together with the accrued interest thereon.

For a detailed discussion on Redemption by Reasons of Change in Law or Circumstance, please refer to the section on "*Description of the Offer Bonds – Redemption by Reason of Change in Law or Circumstances*" on page 30.

**Status of the Offer  
Bonds** .....

The Offer Bonds shall constitute the direct, unconditional, unsubordinated and unsecured obligations of SMC and shall at all times rank *pari passu* and ratably without any preference or priority amongst themselves and at least *pari passu* with all other present and future unsubordinated and unsecured Debt of SMC, contingent or otherwise, other than Debt mandatorily preferred by law, and preferred claims under any bankruptcy, insolvency, reorganization, moratorium, liquidation or other similar laws affecting the enforcement of creditors' rights generally and by general principles of equity (but not the preference or priority established by Article 2244(14)(a))

	of the Civil Code of the Philippines).
<b>Negative Pledge</b> ....	The Offer Bonds will have the benefit of a negative pledge on all properties and assets of the Issuer, subject to the exceptions to be described on page 33 of this Offer Supplement.
<b>Covenants</b> .....	Issuance of the Offer Bonds shall be subject to standard covenants such as but not limited to cross-default provisions and adherence to certain financial ratios.
<b>Listing</b> .....	The Issuer will list the Offer Bonds on the Philippine Dealing & Exchange Corp. (“ <b>PDEX</b> ”) on the Issue Date.
<b>Purchase and Cancellation</b> .....	The Issuer may purchase the Offer Bonds at any time in the open market or by tender or by contract, in accordance with PDEX Rules, as may be amended from time to time, without any obligation to make pro rata purchases from all Bondholders. Offer Bonds so purchased shall be redeemed and cancelled and may not be re-issued.
	Upon listing of the Offer Bonds on PDEX, the Issuer shall disclose any such transactions in accordance with the applicable PDEX disclosure rules.
<b>Bond Rating</b> .....	The Offer Bonds have been rated PRS Aaa by the Philippine Rating Services Corporation on December 6, 2021.
	The rating is subject to regular annual reviews, or more frequently as market developments may dictate, while the Offer Bonds are outstanding.
<b>Transfer of the Offer Bonds</b> .....	Trading of the Offer Bonds will be coursed through a PDEX Trading Participant subject to the applicable PDEX Rules. Trading, transfer and/or settlement of the Offer Bonds shall be performed in accordance with the PDTC rules and procedures to be set by the Issuer and the Registrar. Upon any assignment of the Offer Bonds, title thereto will pass by recording of the transfer from the transferor to the transferee in the Registry of Bondholders to be maintained by the Registrar.
	For a detailed discussion on Transfer of the Offer Bonds, please refer to the section on “ <i>Description of the Offer Bonds – Transfer of the Offer Bonds</i> ” on page 26.
<b>Joint Issue Managers</b> .....	BDO Capital & Investment Corporation* China Bank Capital Corporation
<b>Joint Lead Underwriters and Bookrunners</b> .....	BDO Capital & Investment Corporation* China Bank Capital Corporation BPI Capital Corporation Philippine Commercial Capital, Inc. PNB Capital and Investment Corporation RCBC Capital Corporation SB Capital Investment Corporation
	<i>* BDO Capital &amp; Investment Corporation is a subsidiary of BDO Unibank, Inc., which is among the lenders of the short-term loans that will be repaid with the proceeds of this Offer. For further discussion, please see section on Use of Proceeds.</i>
<b>Registrar and Paying Agent</b> .....	Philippine Depository & Trust Corp. (“ <b>PDTC</b> ”)

**Selling Agents** ..... Bank of Commerce  
East West Banking Corporation

**Trustee** ..... Rizal Commercial Banking Corporation – Trust and Investments Group

*RCBC Capital, one of the Joint Lead Underwriters and Bookrunners, is a wholly-owned subsidiary of the Rizal Commercial Banking Corporation.*

**Counsel to the Issuer** ..... Picazo Buyco Tan Fider & Santos

**Counsel to the Joint Issue Managers, Joint Lead Underwriters and Bookrunners** ..... SyCip Salazar Hernandez & Gatmaitan

**Incorporation by way of Reference** ... All disclosures, reports, and filings of the Company made after the date of the Prospectus (the “**Company Disclosures**”) and submitted to the SEC and/or PDEX pursuant to the Revised Corporation Code, the Securities Regulation Code, the Revised Disclosure Rules of the PSE, and the Disclosure Rules of the PDEX are incorporated or deemed incorporated by reference in this Offer Supplement. Copies of the Company Disclosures may be viewed at the website of the Company at: <http://www.sanmiguel.com.ph>. The Company Disclosures contain material and meaningful information relating to the Company and investors should review all information contained in the Prospectus, this Offer Supplement, and the Company Disclosures incorporated or deemed incorporated herein by reference.

**Indicative Timetable** .....

December 6, 2021	Filing of the Registration Statement, the Prospectus and the Offer Supplement with the SEC
February 15, 2022	SEC En Banc Pre-effective Approval
February 15, 2022	Price Setting and Allocation
February 17, 2022	Receipt of SEC Permit to Sell
February 18 to 24, 2022	Public Offer Period
March 4, 2022	Settlement Date Issue and Listing Date



## CAPITALIZATION

The following table sets forth the unaudited consolidated short-term and long-term debt and capitalization of SMC as of September 30, 2021. This table should be read in conjunction with the more detailed information and reviewed and audited financial statements, including notes thereto, found in Appendix “A” of the Prospectus.

<i>(in PHP Millions)</i>	As of September 30, 2021	Adjustments	Notes	As adjusted for Base Offer Size of ₱25 billion (Upon issuance of Offer Bonds)	As adjusted for maximum Offer Size of ₱30 billion (Upon issuance of Offer Bonds)
<b>Current Liabilities</b>					
Loans payable	173,388			173,388	173,388
Accounts payable and accrued expenses	174,508			174,508	174,508
Lease liabilities – current portion	25,384			25,384	25,384
Income and other taxes payable	20,871			20,871	20,871
Dividends payable	2,986			2,986	2,986
Current maturities of long-term debt – net of debt issue costs	85,828			85,828	85,828
<b>Total Current Liabilities</b>	<u>482,965</u>			<u>482,965</u>	<u>482,965</u>
<b>Noncurrent Liabilities</b>					
Long term debt – net of current maturities and debt issue costs	697,849	24,691	<i>1a</i>	722,540	727,481
		4,941	<i>1b</i>		-
Deferred tax liabilities	27,293			27,293	27,293
Lease liabilities – net of current position	75,917			75,917	75,917
Other noncurrent liabilities	27,453			27,453	27,453
<b>Total Noncurrent Liabilities</b>	<u>828,512</u>			<u>853,203</u>	<u>858,144</u>
<b>Equity Attributable to Equity Holders of the Parent Company</b>					
Capital Stock – common	16,443			16,443	16,443
Capital stock – preferred	10,187			10,187	10,187
Additional paid-in capital	177,719			177,719	177,719
Capital Securities	28,171			28,171	28,171
Equity reserves	11,951			11,951	11,951
Retained earnings					
Appropriated	68,263			68,263	68,263
Unappropriated	156,246			156,246	156,246
Treasury Stock	(144,363)			(144,363)	(144,363)
	<u>324,617</u>			<u>324,617</u>	<u>324,617</u>
Non-Controlling interests	356,041			356,041	356,041
<b>Total Equity</b>	<u>680,658</u>			<u>680,658</u>	<u>680,658</u>
<b>Total Capitalization</b>	<u>1,992,135</u>		2	<u>2,016,826</u>	<u>2,021,767</u>

- Adjusted amount as of September 30, 2021 includes proceeds of <sup>(a)</sup> ₱25 billion base offer size with an <sup>(b)</sup> oversubscription of ₱5 billion, after deduction of fees, commissions and expenses.
- Total capitalization is the sum of debt and equity.

## DESCRIPTION OF THE OFFER BONDS

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*The following does not purport to be a complete listing of all the rights, obligations, or privileges of the Offer Bonds. Some rights, obligations, or privileges may be further limited or restricted by other documents. Prospective investors are enjoined to carefully review the Articles of Incorporation, By-Laws and resolutions of the Board of Directors of the Company, the information contained in the Prospectus, this Offer Supplement, the Trust Agreement, and the other Bond Agreements or other agreements, Applicable Law, rules and regulations of PDTC and PDEx relevant to the Offer, and to perform their own independent investigation and analysis of the Issuer and the Offer Bonds. Prospective Bondholders must make their own appraisal of the Issuer and the Offer, and must make their own independent verification of the information contained herein and the other aforementioned documents and any other investigation they may deem appropriate for the purpose of determining whether to participate in the Offer. They must not rely solely on any statement or the significance, adequacy or accuracy of any information contained herein. The information and data contained herein are not a substitute for the prospective Bondholder's independent evaluation and analysis. Prospective Bondholders are likewise encouraged to consult their legal counsels and accountants in order to be better advised of the circumstances surrounding the Offer Bonds.*

The shelf registration of up to ₱60,000,000,000.00 aggregate principal amount of the Bonds was authorized by a resolution of the Board of Directors on November 11, 2021. The Offer Bonds with an aggregate issue size of up to ₱30,000,000,000.00 consisting of the Base Offer of ₱25,000,000,000.00 and the Oversubscription Option of up to ₱5,000,000,000.00 shall be issued for the first tranche.

The Offer Bonds will be issued on March 4, 2022 (the “**Issue Date**”) and will be comprised of 5-year Series J Bonds due 2027 (the “**Series J Bonds**”) and 7-year Series K Bonds due 2029 (the “**Series K Bonds**”). The Issuer has the discretion to allocate the principal amount of the Offer Bonds between the Series J Bonds and the Series K Bonds based on the book building process.

The Offer Bonds shall be offered and sold through a general public offering in the Philippines.

The Offer Bonds shall be governed by a Trust Agreement dated February 15, 2022 between the Issuer and Rizal Commercial Banking Corporation – Trust and Investments Group as Trustee. The Trustee has no interest in or relation to the Issuer which may conflict with the performance of its functions. The description of the terms and conditions of the Offer Bonds set out below includes summaries of, and is subject to, the detailed provisions of the Trust Agreement.

A Registry and Paying Agency Agreement in relation to the Offer Bonds was executed on February 15, 2022 between the Issuer and PDTC as Registrar and Paying Agent. PDTC has no interest in or relation to the Issuer which may conflict with the performance of its functions.

Copies of the Trust Agreement and the Registry and Paying Agency Agreement are available for inspection during normal business hours at the specified offices of the Trustee. The Bondholders are entitled to the benefit of, are bound by, and are deemed to have notice of all the provisions of the Trust Agreement and all the provisions of the Registry and Paying Agency Agreement applicable to them.

### **Form and Denomination**

The Offer Bonds shall be issued in scripless form. A Master Certificate of Indebtedness representing the Series J Bonds and Series K Bonds sold in the Offer shall be issued in the name of the Trustee for the benefit of the Bondholders.

The Offer Bonds shall be issued in minimum denominations of ₱50,000.00 each, and in integral multiples of ₱10,000.00 thereafter, and traded in denominations of ₱10,000.00 in the secondary market.

### **Title**

Legal title to the Offer Bonds will be shown in the Registry of Bondholders maintained by the Registrar and Paying Agent. A notice confirming the principal amount of the Offer Bonds purchased by each Applicant in the Offer shall be issued by the Registrar and Paying Agent to all Bondholders following the Issue Date. Upon any assignment, title to the Offer Bonds shall pass by recording the transfer from the transferor to the transferee in the Registry of Bondholders maintained by the Registrar. Settlement in respect of such transfer or change of title to

the Offer Bonds, including the settlement of any cost arising from such transfer or change, including, but not limited to, documentary stamps taxes, if any, shall be for the account of the relevant Bondholder or the transferee, as applicable.

## **BOND RATING**

The Offer Bonds have been rated PRS Aaa by PhilRatings. PRS Aaa is the highest rating assigned by PhilRatings. The ratings and the corresponding outlook were assigned given the following key considerations: (a) the well-entrenched market leadership of SMC's diversified portfolio of businesses; (b) the Company's highly experienced management team; (c) its improved profitability, driven by the sustained recovery of its major businesses; and (d) its adequate liquidity, supported by stable cash flow generation. PhilRatings also noted that the proposed bond issuance will not result in an additional debt burden for this round of issuance, as the proceeds will be used for refinancing. The issuance will also replace short-term loans, enabling SMC to lengthen the tenor of its debt.

A rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating agency.

The rating is subject to regular annual review, or more frequently as market developments may dictate, for as long as the Offer Bonds are outstanding. After Issue Date, the Trustee shall monitor the compliance of the Offer Bonds with the regular annual reviews.

## **TRANSFER OF THE OFFER BONDS**

### **Registry of Bondholders**

The Issuer shall cause the Registrar to keep the Registry of Bondholders in electronic form. The names and addresses of the Bondholders and the particulars of the Offer Bonds held by them and of all transfers and assignments of Offer Bonds, including any liens and encumbrances thereon, shall be entered into the Registry of Bondholders. Transfers of ownership shall be effected through book-entry transfers in the scripless Registry of Bondholders.

As required by Circular No. 428-04 issued by the BSP, the Registrar shall send each Bondholder a written statement of registry holdings at least every quarter (at the cost of the Issuer), and a written advice confirming every receipt or transfer of the Offer Bonds that is effected in the Registrar's system. Such statement of registry holdings shall serve as the confirmation of ownership of the relevant Bondholder as of the date thereof. Any requests of Bondholders for certifications, reports or other documents from the Registrar, except as provided herein, shall be for the account of the requesting Bondholder. No transfer of the Offer Bonds may be made during the Closed Period (as defined below).

Initial placement of the Offer Bonds and subsequent transfers of interests in the Offer Bonds shall be subject to applicable prevailing Philippine selling restrictions.

### **Transfers: Tax Status**

Trading of the Offer Bonds will be coursed through a PDEX Trading Participant subject to the applicable PDEX Rules. Trading, transfer and/or settlement of the Offer Bonds shall be performed in accordance with the PDTC rules and procedures to be set by the Issuer and the Registrar and Paying Agent. Upon any assignment of the Offer Bonds, title thereto will pass by recording of the transfer from the transferor to the transferee in the Registry of Bondholders.

Settlement in respect of such transfers or change of title to the Offer Bonds, including the settlement of any documentary stamps taxes, if any, arising from subsequent transfers, shall be for the account of the relevant Bondholder or the transferee, as applicable.

The Bondholders may not transfer their Offer Bonds as follows:

- (a) transfers across Tax Categories on a date other than on an Interest Payment Date that falls on a Business Day; provided, however, that transfers from a tax-exempt Tax Category to a taxable Tax Category on a date other than an Interest Payment Date shall be allowed using the applicable tax rate on PDEX, ensuring the computations are based on the final withholding tax rate of the taxable party to the trade. Should this

transaction occur, the tax-exempt person shall be treated as being of the same Tax Category as its taxable counterparty for the interest period within which such transfer occurred; provided, finally, that this restriction shall be in force until a Non-Restricted Trading & Settlement Environment for Corporate Securities is implemented. For purposes hereof, “**Tax Categories**” shall refer to the four (4) final withholding tax categories in the PDEX system covering, particularly, tax-exempt persons, 20% tax-withheld persons, 25% tax-withheld persons, and 30% tax-withheld persons, as such categories may be revised, amended or supplemented by PDEX in accordance with its rules and Applicable Law;

- (b) transfers by Bondholders with deficient documents; and
- (c) transfers during a Closed Period. For purposes hereof, “**Closed Period**” means a period during which the Registrar shall not register any transfer or assignment of the Offer Bonds, specifically: (i) the period of two (2) Business Days preceding any Interest Payment Date or the due date for any payment of the Final Redemption Amount of the Offer Bonds; or (ii) the period when any of the Offer Bonds have been previously called for redemption.

Transfers taking place in the Registry of Bondholders after the Offer Bonds are listed on PDEX may be allowed between taxable and tax-exempt entities without restriction and observing the tax exemption of tax-exempt entities, if/and or when so allowed under and in accordance with the relevant rules, conventions and guidelines of PDEX and PDTC.

A Bondholder claiming tax-exempt status is required to submit to the Registry of Bondholders the required tax-exempt documents as detailed in the Registry and Paying Agency Agreement upon submission of the account opening documents to the Registrar and Paying Agent. Please see the sections on “*Description of the Offer Bonds – Tax-Exempt Status or Entitlement to Preferential Tax Rate*” for a detailed discussion on the requirements for claiming a preferential tax status.

Notwithstanding the submission by the Bondholder, or the receipt by the Issuer, the Registrar and Paying Agent, the Joint Issue Managers, Joint Lead Underwriters and Bookrunners of documentary proof of tax-exempt status of a Bondholder, the Issuer may, in its sole and reasonable discretion, determine that such Bondholder is taxable and require the Registrar and Paying Agent to proceed to apply the tax due on the Offer Bonds. Any question on such determination shall be referred to the Issuer.

The Bondholders shall be responsible for monitoring and accurately reflecting their tax status in the Registry of Bondholders. The payment report to be prepared by the Registrar and Paying Agent and submitted to the Issuer in accordance with the Registry and Paying Agency Agreement, which shall be the basis of payments on the Offer Bonds on any Interest Payment Date, shall reflect the tax status of the Bondholders as indicated in their accounts as of the Record Date.

### **Secondary Trading of the Offer Bonds**

The Issuer intends to list the Offer Bonds on PDEX for secondary market trading and, for that purpose, the Issuer has filed an application for such listing. However, there can be no assurance that such a listing will actually be achieved or whether such a listing will materially affect the liquidity of the Offer Bonds on the secondary market. Such listing would be subject to the Issuer’s execution of a listing agreement with PDEX that may require the Issuer to make certain disclosures, undertakings and payments on an ongoing basis.

For so long as any of the Offer Bonds are listed on PDEX, the Offer Bonds will be traded in a minimum board lot size of ₱10,000.00, and in multiples of ₱10,000.00 in excess thereof. Secondary market trading in PDEX shall follow the applicable PDEX Rules governing trading and settlement between Bondholders of different tax status, and shall be subject to the relevant fees of PDEX and PDTC, all of which shall be for the account of the Bondholders.

### **Ranking**

The Offer Bonds shall constitute the direct, unconditional, unsecured and unsubordinated obligations of the Issuer ranking at least *pari passu* and ratably without any preference or priority among themselves and at least *pari passu* with all its other present and future, unsecured and unsubordinated Debt of SMC, contingent or otherwise, other than Debt mandatorily preferred by law, and preferred claims under any bankruptcy, insolvency, reorganization, moratorium, liquidation or other similar laws affecting the enforcement of creditors’ rights generally and by

general principles of equity (but not the preference or priority established by Article 2244(14)(a) of the Civil Code of the Philippines).

## **INTEREST AND INTEREST PAYMENT DATES**

### **Interest**

The Series J Bonds shall have a term of five (5) years from Issue Date with a fixed interest rate equivalent to 5.2704% per annum.

The Series K Bonds shall have a term of seven (7) years from Issue Date with a fixed interest rate equivalent to 5.8434% per annum.

### **Interest Payment Dates**

The Offer Bonds shall bear interest on its principal amount from and including the Issue Date, payable quarterly in arrears starting on June 4, 2022 as the first Interest Payment Date, and on September 4, December 4, March 4, and June 4 of each year at which the Offer Bonds are outstanding as the subsequent Interest Payment Dates, or the subsequent Business Day, without adjustment to the amount of interest due, if the relevant Interest Payment Date falls on a non-Business Day.

The cut-off date in determining the existing Bondholders entitled to receive interest or any other amount due under the Offer Bonds shall be two (2) Business Days prior to the relevant Interest Payment Date or such other date as the Issuer may duly notify PDTC (the “**Record Date**”). The Record Date shall be the reckoning date in determining the Bondholders entitled to receive interest or any other amount due under the Offer Bonds.

### **Interest Accrual**

The Offer Bonds shall cease to bear interest from and including the Maturity Date, as defined in the discussion on “*Description of the Offer Bonds - Final Redemption*” below, unless (a) the Offer Bonds are redeemed at an earlier date in accordance with the terms and conditions of the Offer Bonds, or (b) upon due presentation, payment of the principal in respect of the Offer Bonds then outstanding is not made, is improperly withheld or refused, in which case the Penalty Interest (see “*Description of the Offer Bonds - Penalty Interest*” below) shall apply.

### **Determination of Interest**

Interest on the Offer Bonds shall be calculated on a European 30/360-day count basis, regardless of the actual number of days in a month.

## **REDEMPTION AND PURCHASE**

### **Final Redemption**

Unless otherwise earlier redeemed or purchased and cancelled, the Offer Bonds shall be redeemed at par or 100% of face value on its Maturity Date. However, if the Maturity Date is not a Business Day, payment of all amounts due on such date will be made by the Issuer through the Paying Agent, without adjustment for accrued interest, on the succeeding Business Day.

Each Bondholder in whose name the Offer Bonds are registered in the Registry of Bondholders at the close of business on the Record Date preceding the Maturity Date shall be entitled to receive the principal amount of the Offer Bonds. In all cases, repayment of principal shall be remitted to the Bondholders in accordance with the terms of the Registry and Paying Agency Agreement.

### **Optional Redemption**

The Issuer shall have the right, but not the obligation, to redeem in whole (but not in part) the outstanding Offer Bonds on the dates set out below (each an “**Optional Redemption Date**”):

<b>Series J Bonds</b>	
<b>Optional Redemption Dates</b>	<b>Optional Redemption Price</b>
On the 3 <sup>rd</sup> anniversary of the Issue Date and every Interest Payment Date thereafter.	100.50%

<b>Series K Bonds</b>	
<b>Optional Redemption Dates</b>	<b>Optional Redemption Price</b>
On the 5th anniversary of the Issue Date and every Interest Payment Date thereafter until the Interest Payment Date prior to the 6th anniversary of the Issue Date.	101.0%
To commence on the 6 <sup>th</sup> anniversary of the Issue Date and every Interest Payment Date thereafter.	100.5%

provided, that if the relevant Optional Redemption Date falls on a day that is not a Business Day, then the payment of accrued interest and the Optional Redemption Price shall be made by the Issuer on the next Business Day, without adjustment to the amount of interest and Optional Redemption Price to be paid. For the avoidance of doubt, the Bondholders shall not have any right to cause the Issuer to redeem the Offer Bonds pursuant to this Optional Redemption.

The amount payable to the Bondholders upon the exercise of the Optional Redemption by the Issuer shall be calculated, based on the principal amount of Offer Bonds being redeemed, as the sum of: (i) accrued interest computed from the last Interest Payment Date up to the relevant Optional Redemption Date; and (ii) the product of the principal amount of the Offer Bonds being redeemed and the Optional Redemption Price in accordance with the above table.

The Issuer shall give no more than 60 nor less than 30 days' prior written notice to the Trustee, Registrar and Paying Agent of its intention to redeem the Offer Bonds, which notice shall be irrevocable and binding upon the Issuer to effect such early redemption of the Offer Bonds on the Optional Redemption Date stated in such notice. Upon receipt by the Trustee of such notice, the Trustee through the Issuer shall secure from the Registrar and Paying Agent an updated list of Bondholders as of the Record Date indicated in the notice from the Issuer and provide written notices to all registered Bondholders of the intended early redemption. Each Bondholder in whose name the Offer Bonds subject of the early redemption are registered in the Registry of Bondholders at the close of business on the relevant Record Date shall be entitled to receive the interest and Optional Redemption Price. The Issuer shall pay the Bondholders in accordance with the terms of the Registry and Paying Agency Agreement.

### **Redemption for Taxation Reasons**

If payments under the Offer Bonds become subject to additional or increased taxes other than the taxes and rates of such taxes prevailing on the Issue Date as a result of certain changes in law, rules or regulation, or in the interpretation thereof, and such additional or increased rate of such tax cannot be avoided by use of reasonable measures available to the Issuer, the Issuer may redeem the Offer Bonds in whole, and not in part only, on any Interest Payment Date (having given not more than 60 nor less than 30 days' prior written notice to the Trustee, Registrar and Paying Agent) at par (or 100% of the face value) and paid together with the accrued interest thereon, subject to the requirements of Applicable Law; provided that if the Issuer does not redeem the Offer Bonds, then all payments of principal and interest in respect of the Offer Bonds shall be made free and clear of, and without withholding or deduction for, any such new or additional taxes, duties, assessments or governmental charges, unless such withholding or deduction is required by Applicable Law. In that event, the Issuer shall pay to the Bondholders concerned such additional amount as will result in the receipt by such Bondholders of such amounts as would have been received by them had no such withholding or deduction for new or additional taxes been required.

Upon receipt by the Trustee of a written notice from the Issuer hereunder, the Trustee through the Issuer shall secure from the Registrar and Paying Agent an updated list of Bondholders as of the Record Date indicated in the notice from the Issuer and provide written notices to all registered Bondholders of the intended early redemption. Each Bondholder in whose name the Offer Bonds subject of the early redemption are registered in the Registry of Bondholders at the close of business on the Record Date shall be entitled to receive the principal of the Offer Bonds subject of the early redemption and the interest accrued thereon. The Issuer shall pay the Bondholders in accordance with the terms of the Registry and Paying Agency Agreement.

### **Redemption by Reason of Change in Law or Circumstance**

Upon the occurrence of a Change in Law or Circumstance (as enumerated below), the Issuer may redeem the Offer Bonds in whole, but not in part, having given not more than 60 days nor less than 30 days' prior written notice to the Trustee, the Registrar and the Paying Agent, at 100% of the face value and paid together with the accrued interest thereon.

The following events shall be considered as changes in law or circumstance (“**Change in Law or Circumstance**”) as it refers to the obligations of the Issuer and to the rights and interests of the Bondholders under the Trust Agreement:

- (a) any government and/or non-government consent, license, authorization, registration or approval now or hereafter necessary to enable the Issuer to comply with its obligations under the Trust Agreement or the Offer Bonds shall be modified, withdrawn or withheld in a manner which will materially and adversely affect the ability of the Issuer to comply with such obligations;
- (b) any provision of the Bond Agreements (in whole or in part) is or becomes, for any reason, invalid, illegal or unenforceable to the extent that it becomes for any reason unlawful for the Issuer to give effect to its rights or obligations thereunder or to enforce any provision thereunder; or any law is introduced or any existing Applicable Law is modified or rendered ineffective or inapplicable to prevent or restrain the performance by the Issuer of its obligations under the Bond Agreements;
- (c) any concession, permit, right, franchise or privilege required for the conduct of the business and operations of the Issuer shall be revoked, cancelled or otherwise terminated, or the free and continued use and exercise thereof shall be curtailed or prevented, in such manner as to materially and adversely affect the financial condition or operations of the Issuer; or
- (d) the Philippines or any competent authority thereof takes any action to suspend the whole or a substantial portion of the operations of the Issuer and to condemn, seize, nationalize or appropriate (either with or without compensation) the Issuer or any material portion of its properties or assets, unless such act, deed or proceedings are contested in good faith by the Issuer or the same does not materially and adversely affect the financial condition or operations of the Issuer.

Upon receipt by the Trustee of a written notice from the Issuer on the occurrence of any Change in Law or Circumstance, the Trustee shall secure from the Registrar an updated list of Bondholders as of the Record Date indicated in the notice from the Issuer and provide written notices to all registered Bondholders of the intended early redemption. Each Bondholder in whose name the Offer Bonds subject of the early redemption are registered in the Registry of Bondholders at the close of business on the Record Date shall be entitled to receive the principal of the Offer Bonds subject of the early redemption and the interest accrued thereon. The Issuer shall pay the Bondholders in accordance with the terms of the Registry and Paying Agency Agreement.

Accrued interest on the Offer Bonds to be redeemed under this section for the last Interest Payment Date up to the redemption date shall be calculated on the basis of a 360-day year consisting of 12 months of 30 days each and, in the case of an incomplete month, the number of days elapsed on the basis of a month of 30 days.

The Bondholders shall not have any right to cause the Issuer to redeem the Offer Bonds pursuant to a Change in Law or Circumstance under this section.

### **Purchase and Cancellation**

The Issuer may purchase the Offer Bonds at any time in the open market or by tender or by contract, in accordance with PDEX Rules, as may be amended from time to time, without any obligation to make *pro rata* purchases from

all Bondholders. Offer Bonds so purchased shall be redeemed and cancelled and may not be re-issued.

Upon listing of the Offer Bonds on PDEX, the Issuer shall disclose any such transaction in accordance with the applicable PDEX disclosure rules.

## **Payments**

The principal of, interests on, and all other amounts payable on the Offer Bonds shall be paid to the Bondholders through the Paying Agent. The Paying Agent shall credit the proper amounts received from the Issuer via RTGS, net of final taxes and fees (if any), to the cash settlement banks of the Bondholders (nominated by the Bondholders in the Application to Purchase or as the Bondholder may notify the Paying Agent in writing), for onward remittance to the relevant cash settlement account of the Bondholder with the cash settlement bank. The principal of, interest on, and all other amounts payable on the Offer Bonds shall be payable in Philippine Pesos.

In the event that the details of the cash settlement account indicated by the Bondholder in the Application to Purchase are incomplete or erroneous, or the cash settlement account of the Bondholders has been closed or is dormant or inexistent, due to which payments to the Bondholders cannot be effected in a timely manner, the cash settlement bank shall handle such funds in accordance with its own internal procedures until the correction of the cash settlement account is effected and until credit of the relevant cash entitlement is completed. In these cases, the Issuer and the Paying Agent shall not be liable to the relevant Bondholder for any failure or delay in the Bondholder's receipt of such payments.

Upon credit of the funds indicated in the payment report, the obligation of the Issuer to deliver payment on the relevant Payment Date in accordance with the Registry and Paying Agency Agreement is discharged and the Issuer shall be held free and harmless from any losses, claims, damages, liabilities and expenses arising from or in relation to the non-receipt by the Bondholder of the interest, the Final Redemption Amount and/or such other payments due on the Offer Bonds, unless such non-receipt by the Bondholder is solely and directly attributable to the fault or negligence of the Issuer. For the avoidance of doubt, the foregoing shall not create any right, privilege, or benefit in favor of the Bondholders.

The Issuer shall ensure that so long as any of the Offer Bonds remain outstanding, there shall at all times be a Paying Agent for the purposes of the Offer Bonds, and the Issuer or the Paying Agent may only terminate the appointment of the Paying Agent as provided in the Registry and Paying Agency Agreement. In the event the appointed office of any institution shall be unable or unwilling to continue to act as the Paying Agent, the Issuer shall appoint such other leading institution in the Philippines authorized to act in its place.

## **Payment of Additional Amounts – Taxation**

Interest income on the Offer Bonds is subject to a withholding tax at rates of between 10% and 25% depending on the tax status of the Bondholder under relevant law, regulation or tax treaty. Except for such withholding tax and as otherwise provided, all payments of principal and interest are to be made free and clear of any deductions or withholding for or on account of any present or future taxes or duties imposed by or on behalf of the Philippines, including, but not limited to, issue, registration or any similar tax or other taxes and duties, including interest and penalties, if any. If such taxes or duties are imposed, the same shall be for the account of the Issuer; provided, however, that the Issuer shall not be liable for the following:

- (a) the withholding tax applicable on interest earned on the Offer Bonds prescribed under the Tax Code, as amended, and its implementing rules and regulations as may be in effect from time to time; provided, further, that all Bondholders are required to provide the Issuer through the Bondholders' Selling Agent or PDEX Trading Participant and endorsed to the Registrar and Paying Agent their validly issued tax identification numbers issued by the BIR;
- (b) Gross Receipts Tax under Section 121 of the Tax Code;
- (c) taxes on the overall income of any securities dealer or Bondholder, whether or not subject to withholding;
- (d) Value-Added Tax under Sections 106 to 108 of the Tax Code, and as amended by Republic Act No. 9337 and Republic Act No. 10963; and



- (e) any applicable taxes on any subsequent sale or transfer of the Offer Bonds by any holder which shall be for the account of such holder (or its buyer, as the holder and the buyer may have agreed upon).

Documentary stamp tax for the primary issue of the Offer Bonds and the execution of the Bond Agreements, if any, shall be for the Issuer's account.

Please see the section on "*Taxation*" in the Prospectus for a more detailed discussion on the tax consequences of the acquisition, ownership, and disposition of the Offer Bonds.

#### **Tax-Exempt Status or Entitlement to Preferential Tax Rate**

An investor who is exempt from the aforesaid withholding tax or is subject to a preferential withholding tax rate shall be required to submit the following requirements to the Registrar and Paying Agent, subject to acceptance by the Issuer as being sufficient in form and substance:

- (a) BIR-certified true copy of a valid, current and subsisting tax exemption certificate, ruling or opinion issued by the BIR and addressed to the relevant Applicant or Bondholder, confirming its exemption or its entitlement to the preferential rate, as required under BIR Revenue Memorandum Circular No. 8-2014 including any clarification, supplement or amendment thereto;
- (b) with respect to tax treaty relief:
  - (i) a non-resident Bondholder may signify its intention to claim preferential tax rate under the relevant tax treaty by submitting to the Issuer the Application Form for Treaty Purposes (BIR Form 0901) and Tax Residency Certificate duly issued by the foreign tax authority, and the relevant provision of the applicable tax treaty, and such other documentary requirements enumerated in BIR Revenue Memorandum Order No. 14-2021 in relation to BIR Revenue Memorandum Circular No. 77-2021. For the avoidance of doubt, the Issuer shall retain sole discretion in determining whether the non-resident Bondholder is entitled to the preferential tax treaty rate based on the documents submitted by the non-resident Bondholder, provided that all the conditions for the availment thereof, other than residency, have been satisfied;
  - (ii) in the event that the Issuer determines that the non-resident Bondholder is not entitled to the preferential tax treaty rate based on the documents submitted in item (i) above and determines that all conditions for the availment have not been satisfied, the Issuer shall apply the regular tax rates;
  - (iii) the non-resident Bondholder may apply for preferential tax treaty rate with the BIR in accordance with BIR Revenue Memorandum Order No. 14-2021;
  - (iv) the Issuer shall not apply for any confirmatory application of preferential tax rates with the BIR;
  - (v) should the BIR grant the application for tax treaty relief, it is the obligation of the non-resident Bondholder to apply for refund with the BIR. The Issuer shall not refund the non-resident Bondholder any amount as a result of the application of the higher tax rate;
  - (vi) the non-resident Bondholder must update its BIR Certificate annually, if applicable, as described in BIR Revenue Memorandum Order No. 14-2021. Expired BIR Certificates will not be accepted by the Issuer; and
  - (vii) the non-resident Bondholder shall submit its Tax Residency Certificate annually to the Issuer as continuing proof of its entitlement to the preferential tax treaty rate. Absent such updated Tax Residency Certificate, the Issuer shall apply the regular tax rate.
- (c) a duly notarized undertaking executed by (i) the corporate secretary or any authorized representative of such Applicant or Bondholder, who has personal knowledge of the exemption or preferential rate treatment based on his official functions, if the Applicant purchases, or the Bondholder holds, the Offer Bonds for its account, or (ii) the trust officer, if the Applicant is a universal bank authorized under Philippine law to perform trust and fiduciary functions and purchase the Offer Bonds pursuant to its

management of tax-exempt entities (*i.e.* Employee Retirement Fund, etc.), declaring and warranting such entities' tax-exempt status or preferential rate entitlement, undertaking to immediately notify the Issuer, the Registrar and the Paying Agent (1) of any suspension, revocation, amendment or invalidation (in whole or in part) of the tax exemption certificate, ruling or opinion issued by the BIR, executed using the prescribed form under the Registry and Paying Agency Agreement; (2) if there are any material changes in the factual circumstances of the Bondholder including but not limited to its character, nature, and method of operation, which are inconsistent with the basis for its income tax exemption; or (3) if there are any change of circumstance, relevant treaty, law or regulation or any supervening event that may or would result in the interest income of the Offer Bonds being ineligible for exemption or preferential rate, with a declaration and warranty of its tax-exempt status or entitlement to a preferential tax rate, and agreeing to indemnify and hold the Issuer, the Registrar and the Paying Agent free and harmless against any claims, actions, suits, and liabilities resulting from the non-withholding or incorrect withholding of the required tax, provided, that in case of corporate, partnership or trust account investors, such Bondholder shall also submit an original certification from the corporate secretary or an equivalent officer of the investor, setting forth the resolutions of its board of directors or equivalent body authorizing the execution of the undertaking and designating the signatories, with their specimen signatures, for the said purpose; and

- (d) such other documentary requirements as may be reasonably required by the Issuer or the Registrar or Paying Agent, or as may be required under the applicable regulations of the relevant taxing or other authorities; provided, that, the Issuer shall have the exclusive discretion to decide whether the documents submitted are sufficient for purposes of applying the exemption or the reduced rate being claimed by the Bondholders on the Interest payments to such Bondholders.

Unless otherwise indicated above, the foregoing requirements shall be submitted, (i) in respect of an initial issuance of Offer Bonds, upon submission of the Application to Purchase to the Joint Issue Managers, Joint Lead Underwriters and Bookrunners or Selling Agents (if any) who shall then forward the same to the Registrar; or (ii) in respect of a transfer from a Bondholder to a purchaser, to the Registrar upon submission of the account opening documents.

Failure on the part of the Bondholder to submit the aforementioned document/s within the time prescribed shall result in the application of the regular tax rates.

## **FINANCIAL RATIO**

The Issuer may incur Debt if, on the Transaction Date, after giving effect to the incurrence of such Debt, but not giving any effect to the receipt or application of proceeds therefrom, the ratio of the Consolidated Net Debt to Consolidated Total Equity shall be equal to or less than 2.10x, and Consolidated EBITDA to Consolidated Total Interest Expense shall be equal to or more than 2.00x.

## **NEGATIVE PLEDGE**

The Issuer will not, and shall procure that none of its Material Subsidiaries shall, without the consent of the Majority Bondholders, (i) create, assume, incur or suffer to exist any Lien upon any of its properties or assets; and (ii) sell, transfer or otherwise dispose of any of its assets on terms whereby they are or may be leased to or re-acquired by the Issuer or any member of the Group, in circumstances where the arrangement or transaction is entered into primarily as method of raising Debt or of financing acquisitions of an asset; provided that the foregoing restrictions shall not apply to any Permitted Liens.

## **EVENTS OF DEFAULT**

Each of the following events shall constitute an “**Event of Default**” under the Offer Bonds and the Trust Agreement:

- (a) the Issuer defaults in the payment when due of any amount payable to the Bondholders under the Trust Agreement unless such failure arises solely as a result of an administrative or technical error or a Disruption Event and payment is made within three (3) Business Days after the date such payment is due (a “**Payment Default**”);

- (b) the Issuer fails to perform, comply with, or violates any material provision, term, condition, covenant or obligation contained in the Trust Agreement (other than by reason of paragraph (a) above), and any such failure, non-compliance or violation is not remediable or, if remediable, continues unremedied for a period of 30 days (or such longer curing period granted to the Issuer by the Majority Bondholders) from the date after written notice thereof shall have been given to the Issuer by the Trustee;
- (c) any representation or warranty which is made by the Issuer or any of the directors or officers of the Issuer in the Trust Agreement or otherwise in connection with the Trust Agreement, or in any certificate delivered by the Issuer under or in connection with the Trust Agreement, shall prove to have been untrue or incorrect in any material respect as of the time it was made;
- (d) any Debt of the Issuer, whether singly or in the aggregate, in excess of US\$35,000,000 or its equivalent in Pesos or other currencies, using the Philippine Dealing System (PDS) closing rate of the immediately preceding Business Day, is not paid on its due date or within any applicable grace period or is declared to be due and payable prior to its stated date of payment (except where liability for payment of that Debt is being contested in good faith by appropriate means);
- (e) a decree or order by a court or other Governmental Authority having jurisdiction over the premises is entered without the consent or application of the Issuer:
  - (1) adjudging the Issuer bankrupt or insolvent;
  - (2) approving a petition seeking a suspension of payments by or a reorganization of the Issuer under any applicable bankruptcy, insolvency or reorganization law;
  - (3) appointing a receiver, liquidator or trustee or assignee in bankruptcy or insolvency of the Issuer or of all or substantially all of the business or assets of the Issuer;
  - (4) providing for the winding up or liquidation of the affairs of the Issuer;
  - (5) with a view to the rehabilitation, administration, liquidation, winding-up or dissolution of the Issuer; or
  - (6) taking other action under Applicable Law which is similar to any of the events mentioned in paragraphs (1) to (5) above (inclusive);

*provided*, that, the issuance of any such decree or order shall not be an Event of Default if the same shall have been dismissed or stayed by injunction or otherwise within 90 days from issuance thereof;

- (f) the Issuer:
  - (1) institutes voluntary proceedings to be adjudicated bankrupt or insolvent or consents to the filing of a bankruptcy or insolvency proceeding against it;
  - (2) files a petition seeking a suspension of payments by it or its reorganization under any applicable bankruptcy, insolvency or reorganization law or consents to the filing of any such petition;
  - (3) seeks or consents to the appointment of a receiver or liquidator or trustee or assignee in bankruptcy or insolvency of it or of all or substantially all of its business or assets;
  - (4) makes an assignment for the benefit of its creditors or admits in writing its inability to pay its debts generally as they become due;
  - (5) files a petition seeking the winding up or liquidation of its affairs or consents to the filing of any such petition;
  - (6) takes any other step with a view to its rehabilitation, administration, liquidation, winding-up or dissolution or a suspension of payments by it; or

- (7) takes other action under Applicable Law which is similar to any of the events mentioned in paragraphs (1) to (6) above (inclusive);
- (g) final and executory judgment(s) or order(s) are rendered by a court of competent jurisdiction against the Issuer or its properties or assets from which no appeal may be made for the payment of money which will have a Material Adverse Effect and such judgment or order shall continue unsatisfied or undischarged after 90 days;
- (h) the Issuer shall suspend or discontinue all or a substantial portion of its business operations, whether voluntarily or involuntarily for a period of 30 consecutive days except in cases of strike, lockout, or closure when necessary to prevent business losses or when due to fortuitous events, or in cases of *force majeure*, provided that in any such event of strikes, lockouts, closure, or *force majeure*, there is no Material Adverse Effect; and
- (i) any event or circumstance that will have a Material Adverse Effect has occurred and is continuing.

### **Notice of Default**

The Trustee shall, within five (5) Business Days after receipt of written notice from the Issuer or the Majority Bondholders of the occurrence of an Event of Default, give to all the Bondholders written notice of any such Event of Default unless the same shall have been cured before the giving of such notice; provided, that in the case of a Payment Default (as described in paragraph (a) of the “*Description of the Offer Bonds – Events of Default*”) the Trustee shall immediately notify the Bondholders upon the occurrence of such Payment Default.

### **Consequences of Default**

- (a) If any one or more of the Events of Default shall have occurred and be continuing after the lapse of the period given to the Issuer within which to cure such Event of Default, if any, or upon the occurrence of such Event of Default for which no cure period is provided, (i) the Trustee upon the written direction of the Majority Bondholders, by notice in writing delivered to the Issuer, or (ii) the Majority Bondholders, by notice in writing delivered to the Issuer and the Trustee, may declare the Issuer in default (“**Declaration of Default**”) and declare the principal of the Offer Bonds then outstanding, together with all accrued and unpaid interest thereon and all amounts due thereunder, to be due and payable not later than five (5) Business Days from the receipt of the Declaration of Default (“**Default Payment Date**”) with a copy to the Registrar and Paying Agent who shall then prepare a payment report in accordance with the Registry and Paying Agency Agreement. Thereupon, the Issuer shall make all payments due on the Offer Bonds in accordance with the Registry and Paying Agency Agreement.
- (b) All the unpaid obligations under the Offer Bonds, including accrued interest, and all other amounts payable thereunder, shall be declared to be forthwith due and payable, whereupon all such amounts shall become and be forthwith due and payable without presentment, demand, protest or further notice of any kind, all of which are hereby expressly waived by the Issuer.

### **Penalty Interest**

In case any amount payable by the Issuer under the Offer Bonds, whether for principal, interest, or otherwise, is not paid on the relevant due date, the Issuer shall, without prejudice to its obligations to pay the said principal, interest and other amounts, pay a penalty fee on the defaulted amount(s) at the rate of 12% per annum (the “**Penalty Interest**”) from the time the amount fell due until it is fully paid in accordance with the Terms and Conditions of the Offer Bonds and the Trust Agreement.

### **Payments in the Event of Default**

Upon the occurrence of any Event of Default, and provided that there has been a Declaration of Default and acceleration of payment of the Offer Bonds by the Majority Bondholders, then in any such case:

- (a) the Issuer will pay the Bondholders, through the Paying Agent, the whole amount which shall then have become due and payable on such outstanding Bonds with interest at the rate borne by the Offer Bonds on the overdue principal and with Penalty Interest, where applicable, based on the payment report no later than the Default Payment Date. The Issuer also undertakes that it shall give the Trustee written

notice of its intention to make any payments under this paragraph (a); and

- (b) the Trustee shall have the right to require the Registrar and Paying Agent, upon demand in writing, to do the following:
  - (i) to hold all sums, documents and records held by them in respect of the Offer Bonds on behalf of the Trustee;
  - (ii) deliver all evidence of the Offer Bonds and all sums, documents, and records held by them in respect of the Offer Bonds to the Trustee or as the Trustee shall direct in such demand; provided, that such demand shall be deemed not to apply to any documents or records which the Registrar and Paying Agent is not allowed to release by any law or regulation; and/or
  - (iii) subject to the terms of the Registry and Paying Agency Agreement, apply any money received from the Issuer pursuant to this section in the order of preference provided in the “*Description of the Offer Bonds – Application of Payments*” below.

### **Application of Payments**

Any money collected by the Trustee as a consequence of a Declaration of Default and any other funds held by it, subject to any other provision of the Trust Agreement relating to the disposition of such money and funds or to the Registry and Paying Agency Agreement, shall be applied by the Trustee in the order of preference as follows:

- (a) *First:* to the *pro rata* payment to the Trustee, the Registrar and Paying Agent, and PDEX of the reasonable, actual, and documented costs, expenses, fees, and other charges of collection, including reasonable compensation to them, their agents, attorneys, and all reasonable, actual, and documented expenses and liabilities incurred or disbursements made by them, without gross negligence or bad faith in carrying out their respective obligations under their respective agreements with the Issuer in connection with the Offer Bonds.
- (b) *Second:* to the payment of all outstanding interest, including any Penalty Interest, in the order of maturity of such interest based on the information on Bondholders reflected in the relevant registry account to be provided by the Registrar and Paying Agent in accordance with the Registry and Paying Agency Agreement.
- (c) *Third:* to the payment of the principal amount of the Offer Bonds then due and payable based on the information on Bondholders reflected in the relevant registry account to be provided by the Registrar and Paying Agent in accordance with the Registry and Paying Agency Agreement.
- (d) *Fourth:* the remainder, if any, shall be paid to the Issuer, its successors, or assigns, or to whoever may be lawfully entitled to receive the same, or as a court of competent jurisdiction may direct.

### **Prescription**

Claims in respect of principal and interest or other sums payable under the Offer Bonds shall prescribe unless the claim is made within ten (10) years (in the case of principal or other sums) or five (5) years (in the case of interest) from the date on which payment becomes due.

### **Remedies**

All remedies conferred by the Trust Agreement to the Trustee and the Bondholders shall be cumulative and not exclusive and shall not be so construed as to deprive the Trustee or the Bondholders of any legal remedy by judicial or extra judicial proceedings appropriate to enforce the conditions and covenants of the Trust Agreement, subject to the discussion under “*Description of the Offer Bonds – Ability to File Suit.*”

No delay or omission by the Trustee or the Bondholders to exercise any right or power arising from or on account of any default hereunder shall impair any such right or power, or shall be construed to be a waiver of any such default or an acquiescence thereto; and every power and remedy given by the Trust Agreement to the Trustee or the Bondholders may be exercised from time to time and as often as may be necessary or expedient.

### **Ability to File Suit**

No Bondholder shall have any right by virtue of or by availing of any provision of the Trust Agreement to institute any suit, action or proceeding for the collection of any sum due from the Issuer under the Trust Agreement on account of principal, interest and other charges, or for the appointment of a receiver or trustee, or for any other remedy hereunder unless (i) such Bondholder previously shall have given to the Trustee written notice of an Event of Default and of the continuance thereof and the related request for the Trustee to convene a meeting of the Bondholders to take up matters related to their rights and interests under the Offer Bonds in accordance with the provisions on notice of default (See *Description of the Offer Bonds – Notice of Default*); (ii) the Majority Bondholders shall have decided and made the written request upon the Trustee to institute such action, suit or proceeding in its own name; (iii) the Trustee for 60 days after the receipt of such notice and request shall have neglected or refused to institute any such action, suit or proceeding; and (iv) no directions inconsistent with such written request shall have been given under a waiver of default by the Bondholders, it being understood and intended, and being expressly covenanted by every Bondholder with every other Bondholder and the Trustee, that no one or more Bondholders shall have any right in any manner whatever by virtue of or by availing of any provision of the Trust Agreement to affect, disturb or prejudice the rights of the holders of any other such Offer Bonds or to obtain or seek to obtain priority over or preference to any other such holder or to enforce any right under the Trust Agreement, except in the manner herein provided and for the equal, ratable and common benefit of all the Bondholders.

### **Waiver of Default by the Bondholders**

The Majority Bondholders may direct the time, method, and place of conducting any proceeding for any remedy available to the Trustee or exercising any trust or power conferred upon the Trustee under the Trust Agreement, or may on behalf of the Bondholders waive any past default except the Events of Default defined as a Payment Default, insolvency default or closure default, and its consequences. In case of any such waiver, the Issuer, the Trustee, and the Bondholders shall be restored to their former positions and rights under the Trust Agreement; provided, that, no such waiver shall extend to any subsequent or other default or impair any right consequent thereto. Any such waiver by the Majority Bondholders shall be conclusive and binding upon all Bondholders and upon all future holders and owners thereof, irrespective of whether or not any notation of such waiver is made upon the certificate representing the Offer Bonds.

### **SUBSTITUTION**

Substitution of the Offer Bonds is not contemplated.

### **TRUSTEE; NOTICES**

The following discussion is qualified by the more detailed information in the Trust Agreement.

#### **Notice to the Trustee**

All documents required to be submitted to the Trustee and all other notices, requests and other communications must be in writing and will be deemed to have been duly given only if delivered personally, or mailed (first class postage prepaid) or emailed to the Trustee at the following address, or email address; and addressed to the individuals named below:

To the Trustee:

**RIZAL COMMERCIAL BANKING CORPORATION –  
TRUST AND INVESTMENTS GROUP**  
9th Floor, Yuchengco Tower RCBC Plaza 6819 Ayala Avenue,  
Makati City

Attention: Ryan Roy W. Sinaon / Justine Kim C. Marte  
Telephone No: (+632) 8894-9000 local 1278  
Email: rwsinaon@rcbc.com

All such notices, requests and other communications will: (i) if delivered personally to the address as provided above, be deemed given upon delivery; and (ii) if delivered by mail or email in the manner described above to the

address as provided above, be deemed given upon receipt and in case of email if received in readable form (in each case regardless of whether such notice, request or other communication is received by any other Person on behalf of such individual to whom a copy of such notice, request or other communication is to be delivered). The Trustee may from time to time change its address, facsimile number, email address, or other information for the purpose of notices hereunder by giving notice specifying such change.

Any notice, report or communication received on a non-working day or after business hours in the place of receipt will only be deemed given on the next working day in that place.

### **Notice to the Bondholders**

The Trustee shall send all notices to Bondholders to their respective mailing address as set forth in the Registry of Bondholders. Except where a specific mode of notification is provided for in the Bond Agreements, notices to Bondholders shall be sufficient when made in writing and transmitted in any one of the following modes: (i) registered mail; (ii) ordinary mail; (iii) by publication for at least once a week for two (2) consecutive weeks in at least two (2) newspapers of general circulation in the Philippines; (iv) personal delivery to the address of record in the Registry of Bondholders; or (v) disclosure through the Online Disclosure System of the PDEX. The Trustee shall rely on the Registry of Bondholders in determining the Bondholders entitled to notice. All notices shall be deemed to have been received (i) ten (10) days from posting if transmitted by registered mail; (ii) fifteen (15) days from mailing, if transmitted by ordinary mail; (iii) on the date of last publication, if notice is made by publication; or (iv) on the date of delivery, for personal delivery; or (v) on the date of disclosure, if notice is made by disclosure through the Online Disclosure System of the PDEX.

A notice made by the Issuer to the Trustee is notice to the Bondholders. The publication in a newspaper of general circulation in the Philippines of a press release or news item about a communication or disclosure made by the Issuer to the PDEX on a matter relating to the Offer Bonds shall be deemed a notice to the Bondholders of said matter on the date of the first publication or the date of the disclosure, as the case may be.

### **Duties and Responsibilities of the Trustee**

The Trustee shall be responsible for performing the following duties, among others, for the benefit of the Bondholders:

- (a) The Trustee is appointed as trustee for and on behalf of the Bondholders and accordingly shall perform such duties and shall have such responsibilities as provided in the Trust Agreement. The Trustee shall, in accordance with the terms and conditions of the Trust Agreement, monitor the compliance or non-compliance by the Issuer with all its representations and warranties, and the observance by the Issuer of all its covenants and performance of all its obligations, under and pursuant to the Trust Agreement. The Trustee shall observe due diligence in the performance of its duties and obligations under the Trust Agreement. For the avoidance of doubt, notwithstanding any actions that the Trustee may take, the Trustee shall remain to be the party responsible to the Bondholders, and to whom the Bondholders shall communicate with in respect to any matters that must be taken up with the Issuer.
- (b) The Trustee shall, prior to the occurrence of an Event of Default or after the curing of all such defaults which may have occurred, perform only such duties as are specifically set forth in the Trust Agreement. In case of default, the Trustee shall exercise such rights and powers vested in it by the Trust Agreement, and use such diligence, judgment and care under the circumstances then prevailing that individuals of prudence, discretion and intelligence, and familiar with such matters will exercise in the management of their own affairs.
- (c) None of the provisions contained in the Trust Agreement, the Prospectus, and this Offer Supplement shall require or be interpreted to require the Trustee to expend or risk its own funds or otherwise incur personal financial liability in the performance of any of its duties or in the exercise of any of its rights or powers under the Trust Agreement.

### **Resignation and Change of Trustee**

- (a) The Trustee may at any time resign by giving at least 90 days' prior written notice to the Issuer and Bondholders of such resignation.

- (b) Upon receipt of such notice of resignation of the Trustee, the Issuer shall immediately appoint a replacement trustee by written instrument in duplicate, executed by its authorized officers, one copy of which instrument shall be delivered to the resigning Trustee and one (1) copy to the replacement trustee. If no replacement shall have been so appointed and have accepted appointment within 30 days after the giving of such notice of resignation, the resigning Trustee may petition any court of competent jurisdiction for the appointment of a replacement, or any Bondholder who has been a *bona fide* holder for at least the immediately preceding six months may, for and in behalf of the Bondholders, petition any such court for the appointment of a replacement. Such court may thereupon after notice, if any, as it may deem proper, appoint a replacement trustee.
- (c) Subject to paragraph (f) below, a replacement trustee must possess all the qualifications required under pertinent laws and the Trust Agreement.
- (d) In case at any time the Trustee shall become incapable of acting, or has acquired conflicting interest, or shall be adjudged as bankrupt or insolvent, or a receiver for the Trustee or of its property shall be appointed, or any public officer shall take charge or control of the Trustee or of its properties or affairs for the purpose of rehabilitation, conservation or liquidation, or for other causes set out in the Trust Agreement, then the Issuer may within 30 days therefrom remove the Trustee, and appoint a replacement trustee, by written instrument in duplicate, executed by its authorized officers, one copy of which instrument shall be delivered to the Trustee so removed and one copy to the replacement trustee. If the Issuer fails to remove the Trustee and appoint a replacement trustee, any Bondholder may, on behalf of himself and all other Bondholders, petition any court of competent jurisdiction for the removal of the Trustee and the appointment of a replacement trustee. Such court may thereupon after such notice, if any, as it may deem proper, remove the Trustee and appoint a replacement trustee.
- (e) The Majority Bondholders may at any time remove the Trustee for cause, and with consent of the Issuer, appoint a replacement trustee, by the delivery to the Trustee so removed, to the replacement trustee and to the Issuer of the required evidence of the action in that regard taken by the Majority Bondholders, which removal shall take effect 30 days from receipt of such notice by the Trustee; provided, that if no replacement trustee shall have been appointed within 90 days from the receipt of the Issuer of the required evidence of the action taken, the Majority Bondholders may appoint a replacement trustee without the consent of the Issuer. This is without prejudice to whatever remedies may be available to the Majority Bondholders under the law or in equity.
- (f) Any resignation or removal of the Trustee and the appointment of a replacement trustee pursuant to any of the provisions in the Trust Agreement shall become effective upon the earlier of: (i) the acceptance of appointment by the replacement trustee as provided in the Trust Agreement; or (ii) the effectivity of the resignation notice sent by the Trustee under the Trust Agreement; provided, however, that after the effectivity of the resignation notice and, as relevant, until such replacement trustee is qualified and appointed, the resigning Trustee shall discharge duties and responsibilities solely as a custodian of records for turnover to the replacement trustee promptly upon the appointment thereof by the Issuer and shall be entitled to incurred, due and demandable fee stipulated in the Trust Agreement for services already rendered.

#### **Successor Trustee**

- (a) Any successor trustee appointed shall execute, acknowledge and deliver to the Issuer and to its predecessor trustee an instrument accepting such appointment, and thereupon the resignation or removal of the predecessor trustee shall become effective and such successor trustee, without further act, deed or conveyance, shall become vested with all the rights, powers, trusts, duties and obligations of its predecessor in the trusteeship with like effect as if originally named as Trustee in the Trust Agreement. The foregoing notwithstanding, on the written request of the Issuer or of the successor trustee, the trustee ceasing to act as such shall execute and deliver an instrument transferring to the successor trustee, all the rights, powers and duties of the trustee so ceasing to act as such. Upon request of any such successor trustee, the Issuer shall execute any and all instruments in writing as may be necessary to fully vest in and confer to such successor trustee all such rights, powers and duties.
- (b) Upon acceptance of the appointment by a successor Trustee, the Issuer shall notify the Bondholders in writing of the succession of such trustee to the trusteeship and/or by publication once in a newspaper of general circulation in Metro Manila, Philippines. If the Issuer fails to notify the Bondholders within ten



days after the acceptance of appointment by the successor trustee, the latter shall cause the Bondholders to be notified at the expense of the Issuer.

### **Reports to the Bondholders**

Only upon the existence of either (a) or (b) below, the Trustee shall submit to the Bondholders on or before March 1 of each year from the Issue Date until full payment of the Offer Bonds a brief report dated as of December 31 of the immediately preceding year with respect to:

- (a) the property and funds, if any, physically in the possession of the Registrar and Paying Agent held in trust for the Bondholders on the date of such report which shall be based on the report to be given by the Registrar and Paying Agent to the Trustee upon request by the Trustee through the Issuer; or
- (b) any action taken by the Trustee in the performance of its duties under the Trust Agreement which it has not previously reported and which in its opinion materially affects the Bonds, except action in respect of a default, notice of which has been or is to be withheld by it.

The Trustee shall submit to the Bondholders a brief report within 90 days from the making of any advance for the reimbursement of which it claims or may claim a lien or charge which is prior to that of the Bondholders on the property or funds held or collected by the Registrar and Paying Agent with respect to the character, amount, and the circumstances surrounding the making of such advance; provided that, the remaining unpaid amounts of such advance is at least 10% of the aggregate outstanding principal amount of the Offer Bonds at such time.

### **Inspection of Documents**

Upon due notice to the Trustee, the following pertinent documents may be inspected during regular business hours on any Business Day at the principal office of the Trustee:

- (a) the Trust Agreement;
- (b) the Registry and Paying Agency Agreement;
- (c) the latest Amended Articles of Incorporation and Amended By-Laws of the Company; and
- (d) the Registration Statement of the Company with respect to the Bonds (including the Offer Bonds) with the Prospectus and this Offer Supplement.

### **MEETING OF BONDHOLDERS**

A meeting of the Bondholders may be called at any time for the purpose of taking any actions authorized to be taken by or in behalf of the Bondholders of any specified aggregate principal amount of Offer Bonds under any other provisions of the Trust Agreement or under the law and such other matters related to the rights and interests of the Bondholders under the Offer Bonds.

The following discussion is qualified by the more detailed information in the Trust Agreement.

#### **Notice of Meetings**

The Trustee may at any time call a meeting of the Bondholders, on its own accord or upon the written request by the Issuer, or the Majority Bondholders, for purposes of taking any actions authorized under the Trust Agreement. The meeting may be held at such time and at such place as the Trustee shall determine. Meetings may be either in person or through teleconference, videoconference or through similar modes of modern communication technology.

Unless otherwise provided in the Trust Agreement, the Trustee shall give notice of every meeting of the Bondholders (which notice must set forth the time, place, and purpose of such meeting in reasonable detail) to the Issuer and each of the registered Bondholders not earlier than 45 days nor later than 15 days prior to the date fixed for the meeting (physical or *via* remote communication) and shall publish such notice once in a newspaper of general circulation; provided, that the Trustee shall fix the record date for determining the Bondholders entitled to notice and vote during the meeting, which record date shall not be earlier than 45 days before the date of the meeting; provided, further, that all reasonable, actual and documented costs and expenses incurred by the Trustee for the proper dissemination of the requested meeting shall be reimbursed by the Issuer within ten days from receipt of the duly supported billing statement, subject to obtaining prior written consent of the Issuer for

reasonable, actual and documented costs and expenses in excess of Fifty Thousand Pesos (₱50,000.00) per occurrence; provided, further, that any meetings of the Bondholders shall be held at such time and place within Metro Manila as the party requesting such meeting may determine.

### **Failure of the Trustee to Call a Meeting**

Failure of the Trustee to call a meeting upon the written request of either the Issuer or the Majority Bondholders within five (5) Business Days from receipt of such request shall entitle the requesting party to send and publish the appropriate notice of Bondholders' meeting and fix the record date for determining the Bondholders entitled to attend and vote in accordance with the procedure set forth under "*Description of the Offer Bonds – Notice of Meetings*". The costs for calling such a meeting shall be for the Trustee's account in case of unjustified failure of the Trustee to call the meeting is due to its willful misconduct, fraud, evident bad faith or gross negligence.

### **Quorum**

The presence of Majority Bondholders, personally or by proxy, shall be necessary to constitute a quorum to do business at any meeting of the Bondholders. The Trustee shall determine and record the presence of the Majority Bondholders based on the list of Bondholders prepared by the Registrar and Paying Agent in accordance with the Registry and Paying Agency Agreement (which list shall include all information necessary to the performance of the duties and powers of the Trustee under the Trust Agreement, such as, but not limited to, specimen signatures of the Bondholders' authorized signatories). The Registrar and Paying Agent shall provide the Trustee with the foregoing list and information upon receipt of a written request from the Trustee.

### **Procedure for Meetings**

- (a) The Trustee shall preside at all the meetings of the Bondholders, unless the meeting shall have been called by the Issuer or by the Majority Bondholders as provided under "*Description of the Offer Bonds – Failure of the Trustee to Call a Meeting*" in which case the Issuer or the Majority Bondholders calling the meeting, as the case may be, shall move for the election of the chairman and secretary of the meeting. The elected secretary shall take down the minutes of the meeting, covering all matters presented for resolution by, and the results of the votes cast by, the Bondholders entitled to vote at the meeting and/or the Person appointed in writing by a public instrument as proxy or agent by any such Bondholder in accordance with the procedure set forth in "*Description of the Offer Bonds – Voting Rights*". The elected secretary shall immediately provide the Trustee with a copy of the minutes of the meeting which copy shall be made available at any time to the Issuer and all Bondholders upon receipt of written request.
- (b) Any meeting of the Bondholders may be adjourned from time to time for a period or periods not to exceed in the aggregate of one year from the date for which the meeting shall originally have been called, and the meeting so adjourned may be held without further notice. Any such adjournment may be ordered by Persons representing a majority of the aggregate principal amount of the Offer Bonds represented at the meeting and entitled to vote, whether or not a quorum shall be present at the meeting.

### **Voting Rights**

To be entitled to vote at any meeting of the Bondholders, a Person should be a registered holder of the Bonds as reflected in the Registry of Bondholders on the relevant record date fixed by the Trustee, the Issuer or the Majority Bondholders (as the case may be), or a Person appointed in writing by a public instrument as proxy or agent by any such Bondholder (and, in case of corporate or institutional Bondholders, duly supported by the resolutions of its board of directors or equivalent body authorizing the appointment of the proxy or agent duly certified by its corporate secretary or an authorized officer) for the meeting. Bondholders shall be entitled to one vote for every ₱10,000.00. The only Persons who shall be entitled to be present or to speak at any meeting of the Bondholders shall be the Persons entitled to vote at such meeting, the Trustee, and any representative of the Issuer and its legal counsel.

### **Voting Requirement**

Except as provided in "*Description of the Offer Bonds - Amendments*", all matters presented for resolution by the Bondholders in a meeting duly called for the purpose shall be decided or approved by the affirmative vote of the Majority Bondholders (present or represented in a meeting at which there is a quorum). Any resolution of the Bondholders which has been duly approved with the required number of votes of the Bondholders as herein

provided shall be binding upon all the Bondholders and the Trustee as if the votes were unanimous.

### **Role of the Trustee in Meetings of the Bondholders**

Notwithstanding any other provisions of the Trust Agreement, the Trustee may make such reasonable regulations (not inconsistent with the Trust Agreement) as it may deem advisable for any meeting of the Bondholders, with regard to proof of ownership of the Bonds, the appointment of proxies by the Bondholders, the election of the chairman and the secretary, the appointment and duties of inspectors of votes, the submission and examination of proxies, certificates and other evidence of the right to vote and such other matters concerning the conduct of the meeting as it shall deem fit.

### **Evidence Supporting the Action of the Bondholders**

Wherever in the Trust Agreement it is provided that the holders of a specified percentage of the aggregate outstanding principal amount of the Bonds may take any action (including the making of any demand or requests and the giving of any notice or consent or the taking of any other action), the fact that at the time of taking any such action the holders of such specified percentage have joined therein may be evidenced by: (i) any instrument executed by the Bondholders in person or by the agent or proxy appointed in writing, or (ii) the duly authenticated record of voting in favor thereof at the meeting of the Bondholders duly called and held in accordance herewith, or (iii) a combination of such instrument and any such record of meeting of the Bondholders.

### **Non-Reliance**

Each Bondholder also represents and warrants to the Trustee and to the Issuer that it has independently and, without reliance on the Trustee or the Issuer, made its own credit investigation and appraisal of the financial condition and affairs of the Issuer on the basis of such documents and information as it has deemed appropriate and that it has subscribed to the Offer Bonds and on the basis of such independent appraisal, and each Bondholder represents and warrants that it shall continue to make its own credit appraisal without reliance on the Trustee or the Issuer. The Bondholders agree to indemnify and hold the Trustee harmless from and against any and all claims, liabilities, damages, penalties, judgments, suits, expenses and other costs of any kind or nature against the Trustee in respect of its obligations under the Trust Agreement, except for its gross negligence, fraud, evident bad faith or willful misconduct.

### **Amendments**

The Issuer and the Trustee may, without prior notice to or the consent of the Bondholders or other parties, amend or waive any provisions of the Trust Agreement if such amendment or waiver is of a formal, minor, or technical nature or to correct a manifest error or inconsistency; provided, in all cases, that such amendment or waiver does not adversely affect the interests of the Bondholders; provided, further, that all Bondholders are notified of such amendment or waiver.

With the consent of the Majority Bondholders, the Issuer, when authorized by a resolution of the Board of Directors or the executive committee of the Board of Directors, and the Trustee may, from time to time and at any time, enter into an agreement or agreements supplemental to the Trust Agreement for the purpose of adding any provision to or changing in any manner or eliminating any of the provisions of the Trust Agreement; provided, that no such supplemental agreement shall:

- (a) without the consent of all Bondholders affected thereby: (i) extend the maturity date of the Bonds; or (ii) reduce the principal amount of the Offer Bonds; or (iii) reduce the rate or extend the time of payment of interest and principal thereon;
- (b) impair the right of any Bondholder to (i) receive payment of principal of and interest on the Offer Bonds on or after the due dates therefore or (ii) to institute suit for the enforcement of any payment on or with respect to such Bondholder;
- (c) affect the rights of some of the Bondholders without similarly affecting the rights of all the Bondholders;
- (d) make any Offer Bond payable in money other than that stated in the Offer Bond;
- (e) subordinate the Offer Bonds to any other obligation of the Issuer;

- (f) amend or modify the provisions of the Terms and Conditions on Taxation, the Events of Default or the waiver of default by the Bondholders;
- (g) reduce the percentage of the Bondholders required to be obtained under the Trust Agreement for their consent to or approval of any supplemental agreement or any waiver provided for in the Trust Agreement, without the consent of all the Bondholders; or
- (h) make any change or waiver of the conditions under paragraphs (a) to (g) inclusive.

It shall not be necessary to obtain the consent of the Bondholders under the foregoing paragraphs for the purpose of approving the particular form of any proposed supplemental agreement but such consent shall be necessary for the purpose of approving the substance thereof.

Any consent given pursuant to this section shall be conclusive and binding upon all Bondholders and upon all future holders and owners of the Offer Bonds or of any Offer Bonds issued in lieu thereof or in exchange therefor, irrespective of whether or not any notation of such consent is made upon the Offer Bonds.

### **GOVERNING LAW**

The Bond Agreements are governed by and are construed in accordance with Philippine law.

### **VENUE**

Any suit, action, or proceeding arising out of, or relating to, the Offer Bonds or the Trust Agreement shall be brought in any competent court in the Cities of Makati and Mandaluyong, at the option of the plaintiff and to the exclusion of all other courts of equal and competent jurisdiction, and the parties submit to the exclusive jurisdiction of such courts for the purpose of any such suit, action, proceeding or judgment, the Issuer, Trustee and Bondholders expressly waiving other venue.

### **WAIVER OF PREFERENCE**

The obligations created under the Bond Agreements and the Offer Bonds shall not enjoy any priority of reference or special privileges whatsoever over any Debt or obligations of the Issuer. Accordingly, whatever priorities or preferences that the Bond Agreements may have or any Person deriving a right hereunder may have under Article 2244, paragraph 14(a) of the Civil Code of the Philippines are hereby absolutely and unconditionally waived and renounced. This waiver and renunciation of the priority or preference under Article 2244, paragraph 14(a) of the Civil Code of the Philippines shall be revoked if it be shown that any Debt of the issuer has a priority or preference under the said provision.

## USE OF PROCEEDS

SMC expects to raise ₱25,000,000,000.00 as gross proceeds from the Base Offer. The Company estimates that the net proceeds from the Base Offer, after deducting expenses payable by the Company, will be approximately ₱24,690,886,875.00, estimated as follows:

Particulars	Total (₱)
<b>Estimated proceeds from the Base Offer.....</b>	<b>25,000,000,000.00</b>
<b>Less: Estimated fees, commissions and expenses</b>	
<i>Gross Underwriting Fees.....</i>	100,000,000.00
<i>Documentary Stamp Taxes to be paid by the Company...</i>	187,500,000.00
<i>SEC Registration Fee.....</i>	8,062,500.00
<i>SEC Legal Research and Publication Fee.....</i>	80,625.00
<i>SEC Notice Publication.....</i>	100,000.00
<i>PDEX Listing Application Fee.....</i>	200,000.00
<i>Listing and Maintenance Fee.....</i>	300,000.00
<i>Legal and other professional fees.....</i>	5,500,000.00
<i>Rating Fee.....</i>	5,500,000.00
<i>Printing Cost.....</i>	200,000.00
<i>Trustee Fees.....</i>	120,000.00
<i>Paying Agency and Registry Fees.....</i>	1,000,000.00
<i>Other expenses.....</i>	550,000.00
<b>Total estimated fees, commissions, and expenses ....</b>	<b>309,113,125.00</b>
<b>Estimated net proceeds.....</b>	<b>₱24,690,886,875.00</b>

Assuming full exercise of the Oversubscription Option, the Company estimates that the net proceeds from the full exercise of the Oversubscription Option shall amount to approximately ₱4,941,500,000.00, after deducting the following fees, commissions and expenses:

Particulars	Total (₱)
<b>Estimated proceeds from the Oversubscription.....</b>	<b>5,000,000,000.00</b>
<b>Less: Estimated fees, commissions and expenses</b>	
<i>Gross Underwriting Fees.....</i>	20,000,000.00
<i>Documentary Stamp Taxes to be paid by the Company..</i>	37,500,000.00
<i>Rating Fee.....</i>	1,000,000.00
<b>Total estimated fees, commissions and expenses ....</b>	<b>58,500,000.00</b>
<b>Estimated net proceeds.....</b>	<b>₱ 4,941,500,000.00</b>

Aside from the foregoing one-time costs, the Issuer expects the following annual expenses related to the Offer Bonds:

1. the Issuer will be charged by the PDEX for the first annual maintenance fee in advance upon approval of the listing and thereafter, the Issuer will pay PDEX an annual maintenance listing fee amounting to ₱300,000.00;

2. the Issuer will pay an annual retainer fee to the Trustee amounting to ₱120,000.00;
3. After the Issue Date, a Paying Agency fee amounting to approximately ₱150,000.00 will be paid by the Issuer every Interest Payment Date. The Issuer will pay a monthly maintenance fee charged by the Registrar based on the face value of the Offer Bonds and number of Bondholders; and
4. the Issuer will pay an annual monitoring fee of ₱560,000.00 to PhilRatings.

## USE OF PROCEEDS

The entire proceeds for this Offer will be used for refinancing of short-term loan facilities of the Company, for other general corporate purposes, and expenses of this shelf registration and offering of the Offer Bonds.

### Refinancing of Short-Term Loan Facilities

Management will use the proceeds from the Offer to refinance, in whole or in part, the following short-term loan facilities:

Lender	Amount	Date Incurred	Date Renewed	Maturity Date
BDO Unibank, Inc.	₱15,000,000,000.00	September 20, 2021	January 10, 2022	February 21, 2022
The Hongkong and Shanghai Banking Corporation Limited	700,000,000.00	September 20, 2021	December 20, 2021	February 21, 2022
Land Bank of the Philippines	10,000,000,000.00	September 20, 2021	January 6, 2022	February 21, 2022
Metropolitan Bank & Trust Company	3,500,000,000.00	September 20, 2021	January 5, 2022	February 18, 2022
<b>Total</b>	<b>₱29,200,000,000.00</b>			

The interest rates of the short-term loans are within the range of 2.00% p.a. to 2.40% p.a. SMC intends to renew the foregoing short-term loan facilities on their respective maturity dates.

The proceeds of the short-term loans were used to redeem SMC's Series 2-C and Series 2-E Preferred Shares on September 21, 2021. Any shortfall from the net proceeds of the Offer for the refinancing of the short-term loan facilities will be sourced from internally generated funds of the Company. The Company shall file the appropriate SEC Form 17-C with the SEC and the PSE upon making any disbursement of the proceeds of the Offer, for the aforementioned purposes.

BDO Unibank, Inc. is one of the lenders in the short-term loans that were used to redeem the Series 2-C and Series 2-E Preferred Shares on September 21, 2021. BDO Capital, one of the Joint Issue Managers, Joint Lead Underwriters and Bookrunners for the Offer is a subsidiary of BDO Unibank, Inc. Except for the foregoing, none of the proceeds of the Offer will be used to repay any loan with the any of the Joint Issue Managers, Joint Lead Underwriters and Bookrunners.

### Other General Corporate Purposes

The Company may likewise use a portion of the proceeds of the Offer to provide additional funds for the expenses of the Company related to its operations and activities, such as overhead expenses and taxes. Subject to determination by management of the appropriate amounts to be used as investments in subsidiaries, taking into consideration the abovementioned factors, a portion of the proceeds may be allocated for general corporate purposes. Management expects to use such portion of the proceeds, if any, within three (3) months from the Issue Date. The proceeds from the Offer to be used for general corporate purposes will be used directly by the Company.

In summary, the net proceeds of the Offer shall be used as follows:

Purpose	Base Offer	Base Offer and Oversubscription Option*	Estimated Timing of Disbursement
Refinancing of Short-Term Loan Facilities	₱24.69 billion	₱29.2 billion	2 <sup>nd</sup> Quarter of 2022
Other General Corporate Purposes	-	₱0.43 billion	2 <sup>nd</sup> Quarter of 2022
<b>TOTAL</b>	<b>₱24.69 billion</b>	<b>₱29.63 billion</b>	

\*Assuming full exercise of the Oversubscription Option.

## **UNDERTAKING ON THE USE OF PROCEEDS**

Pending the above use of proceeds, the Company intends to invest the net proceeds from the Offer in short-term liquid investments including, but not limited to, short-term government securities, bank deposits and money market placements which are expected to earn prevailing market rates. In the event such investments should incur losses, any shortfall will be financed from the Company's internally generated funds.

No amount of the proceeds is to be used to reimburse any officer, director, employee, or shareholder for services rendered, assets previously transferred, money loaned or advanced, or otherwise.

Except for the underwriting fees and expenses related to the Offer Bonds, no amount of the proceeds will be utilized to pay any other outstanding financial obligations to any of the Joint Issue Managers, Joint Lead Underwriters and Bookrunners. Please see section on "*Plan of Distribution*".

The foregoing discussion represents a best estimate of the use of proceeds of the Offer based on the Company's current plans and anticipated expenditures. In the event there is any change in the Company's development plan, including force majeure, market conditions and other circumstances, the Company will carefully evaluate the situation and may reallocate the proceeds for future investments or other uses, and/or hold such funds in investments, whichever is better for the Company's and its shareholders' interest taken as a whole. The Company's cost estimates may also change as these plans are developed further, and actual costs may be different from budgeted costs. For these reasons, timing and actual use of the net proceeds may vary from the foregoing discussion and the Company's management may find it necessary or advisable to alter its plans. In the event of any substantial deviation, adjustment or reallocation in the planned use of proceeds, the Company shall inform the SEC and the stockholders in writing at least 30 days before such deviation, adjustment or reallocation is implemented.

## PLAN OF DISTRIBUTION

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The Offer Bonds shall be the first tranche to be issued under the ₱60,000,000,000.00 fixed rate bonds shelf registration program of SMC. The Company shall issue the Offer Bonds to institutional and retail investors in the Philippines through a public offering to be conducted through the Joint Issue Managers, and Joint Lead Underwriters and Bookrunners. The Offer does not include an international offering. The Joint Issue Managers, and Joint Lead Underwriters and Bookrunners, in consultation with the Issuer, may increase the Base Offer size of ₱25,000,000,000.00 by up to an additional ₱5,000,000,000.00 under the Oversubscription Option.

A total of ₱25,000,000,000.00 Offer Bonds, or in the event the Oversubscription Option is fully exercised, ₱30,000,000,000.00 Offer Bonds, will be taken down from the shelf. The remaining Bonds in the shelf in the aggregate principal amount of ₱30,000,000,000.00 will be issued in tranches within the Shelf Period. However, in the event the Oversubscription Option is partly exercised or not exercised at all during the Offer Period, such portion of the Offer Bonds under the Oversubscription Option which have not been taken up or exercised in the first tranche shall remain under shelf registration and form part of the remaining Bonds in the shelf available for issuance within the Shelf Period.

### Joint Lead Underwriters and Bookrunners

The Joint Lead Underwriters and Bookrunners have agreed to distribute and sell the Bonds at the Purchase Price, pursuant to an Underwriting Agreement with SMC dated February 15, 2022 (the “**Underwriting Agreement**”). Subject to the fulfillment of the conditions provided in the Underwriting Agreement, the Joint Lead Underwriters and Bookrunners have committed to underwrite the following amounts on a firm basis:

<b>Joint Lead Underwriters and Bookrunners</b>	<b>Underwriting Commitment</b>
BDO Capital & Investment Corporation	₱ 6,916,670,000.00
China Bank Capital Corporation	₱ 5,833,330,000.00
BPI Capital Corporation	₱ 2,500,000,000.00
Philippine Commercial Capital, Inc.	₱ 1,250,000,000.00
PNB Capital and Investment Corporation	₱ 2,250,000,000.00
RCBC Capital Corporation	₱ 2,500,000,000.00
SB Capital Investment Corporation	₱ 3,750,000,000.00
<b>Total</b>	<b>₱ 25,000,000,000.00</b>

The Underwriting Agreement may be terminated in certain circumstances prior to payment being made to SMC of the net proceeds of the Offer Bonds.

The allocation of the Oversubscription Option among the Joint Lead Underwriters and Bookrunners and the distribution of the Offer Bonds between Series J Bonds and the Series K Bonds will be determined and finalized by the end of the Offer Period in the event the Oversubscription Option is exercised.

The underwriting fees and any selling fees to be paid by the Company in relation to the Offer shall be equivalent to 0.40% of the gross proceeds of the Offer. This shall be inclusive of fees to be paid to the Joint Issue Managers, Joint Lead Underwriters and Bookrunners and any commissions to be paid to the Selling Agents.

The Joint Lead Underwriters and Bookrunners have no direct relations with SMC in terms of ownership by either of their respective major shareholder/s and have no right to designate or nominate any member of the Board of Directors of SMC.

The Joint Lead Underwriters and Bookrunners have no contract or other arrangement with SMC by which it may return to SMC any unsold Offer Bonds.



For the purpose of complying with their respective commitments under the Underwriting Agreement, each Joint Lead Underwriter and Bookrunner may, under such terms and conditions not inconsistent with the provisions of the Underwriting Agreement, particularly the underwriting commitment of the Joint Lead Underwriters and Bookrunners, enter into agreements with co-lead underwriters and co-underwriters, and appoint Selling Agents for the sale and distribution to the public of the Offer Bonds; provided, that the Joint Lead Underwriters and Bookrunners shall remain solely responsible to the Issuer in respect of their obligations under the Underwriting Agreement entered into by them with the Issuer, and except as otherwise provided in the Underwriting Agreement, the Issuer shall not be bound by any of the terms and conditions of any agreements entered into by the Joint Lead Underwriters and Bookrunners with the co-lead managers, co-managers, and Selling Agents.

The Joint Lead Underwriters and Bookrunners are duly licensed by the SEC to engage in the underwriting or distribution of the Offer Bonds. The Joint Issue Managers, Joint Lead Underwriters and Bookrunners may, from time to time, engage in transactions with and perform services in the ordinary course of its business, for SMC or any of its subsidiaries.

#### ***BDO Capital***

BDO Capital & Investment Corporation was incorporated in the Philippines in December 1998. BDO Capital is a full-service investment house primarily involved in securities underwriting and trading, loan syndication, financial advisory, private placement of debt and equity, project finance, and direct equity investment. It is duly licensed by the SEC to operate as an investment house and was licensed by the SEC to engage in underwriting or distribution of securities to the public. As of December 31, 2020, it had ₱4.36 billion and ₱4.12 billion in assets and capital, respectively. It has an authorized capital stock of ₱1.10 billion, of which approximately ₱1.00 billion represents its paid-up capital.

#### ***China Bank Capital***

China Bank Capital Corporation is the wholly-owned investment banking subsidiary of China Banking Corporation. It was registered and licensed as an investment house in 2015 as a result of the spin-off of China Bank's Investment Banking Group. The firm offers a full suite of investment banking solutions, which include arranging, managing, and underwriting bond offerings, corporate notes issuances, initial public offerings and follow-on offerings of common and preferred shares, private placement of securities, structured loans, project finance, real estate investment trusts, and asset securitizations. China Bank Capital also provides financial advisory services, such as structuring, valuation, and execution of M&A deals, joint ventures, and other corporate transactions.

#### ***BPI Capital***

BPI Capital Corporation is a Philippine corporation organized in the Philippines as a wholly owned subsidiary of the Bank of the Philippine Islands. It obtained its license to operate as an investment house in 1994 and is licensed by the SEC to engage in underwriting and distribution of securities to the public. As of September 30, 2021, its total assets amounted to ₱3.41 billion and its capital base amounted to ₱3.22 billion. It has an authorized capital stock of ₱1 billion of which approximately ₱506.4 million represents its paid-up capital.

#### ***PCCI***

PCCI was incorporated on July 25, 1980 and is considered as one of the oldest investment banks in the country. PCCI has established a solid track record and expertise in the Philippine capital markets and consequently obtained a license to operate as a trust entity, investment house and securities dealer.

#### ***PNB Capital***

PNB Capital, a wholly-owned subsidiary of the Philippine National Bank, offers a spectrum of investment banking services including loan syndications and project finance, bond offerings, private placements, public offering of shares, securitization, financial advisory and mergers & acquisitions. PNB Capital obtained its license from the Philippine SEC to operate as an investment house in 1997 and is licensed to engage in underwriting and distribution of securities to the public.

#### ***RCBC Capital***

RCBC Capital is a licensed investment house providing a complete range of capital raising and financial advisory services. Established in 1974, RCBC Capital has over 47 years of experience in the underwriting of equity, quasi-equity and debt securities, as well as in managing and arranging the syndication of loans, and in financial advisory. RCBC Capital is a wholly-owned subsidiary of the Rizal Commercial Banking Corporation and a part of the Yuchengco Group of Companies, one of the country's largest fully integrated financial services conglomerates.

### ***SB Capital***

SB Capital Investment Corporation is a Philippine corporation organized in October 1995 as a wholly-owned subsidiary of Security Bank Corporation. It obtained its license to operate as an investment house in 1996 and is licensed by the SEC to engage in underwriting and distribution of securities to the public. SB Capital provides a wide range of investment banking services including financial advisory, underwriting of equity and debt securities, project finance, privatizations, mergers and acquisitions, loan syndications and corporate advisory services. SB Capital is also involved in equity trading through its wholly-owned stock brokerage subsidiary, SB Equities, Inc. Its senior executives have extensive experience in the capital markets and were involved in a lead role in a substantial number of major equity and debt issues, both locally and internationally.

### **Sale and Distribution**

The distribution and sale of the Offer Bonds shall be undertaken by the Joint Issue Managers, and Joint Lead Underwriters and Bookrunners who shall sell and distribute the Offer Bonds to third party buyers/investors. Nothing herein shall limit the rights of the underwriters from purchasing the Offer Bonds for their own respective accounts.

There are no Persons to whom the Offer Bonds are specifically allocated or designated prior to the public offering thereof. The Offer Bonds shall be offered to the public at large and without preference.

The obligations of each of the Joint Issue Managers, and Joint Lead Underwriters and Bookrunners will be several, and not solidary, and nothing in the Underwriting Agreement shall be deemed to create a partnership or joint venture between and among any of the Joint Issue Managers, and Joint Lead Underwriters and Bookrunners. Unless otherwise expressly provided in the Underwriting Agreement, the failure by a Joint Issue Manager, and Joint Lead Underwriter and Bookrunner to carry out its obligations thereunder shall neither relieve the other Joint Issue Manager, or Joint Lead Underwriters and Bookrunners of their obligations under the same Underwriting Agreement, nor shall any Joint Issue Manager, or Joint Lead Underwriter and Bookrunner be responsible for the obligation of another Joint Issue Manager, or Joint Lead Underwriter and Bookrunner.

### **Offer Period**

The Offer Period shall commence at 9:00 a.m., Manila time, on February 18, 2022, and end at 5:00 p.m., Manila time, on February 24, 2022, or such other dates and time as may be mutually agreed by the Company and the Joint Issue Managers, and Joint Lead Underwriters and Bookrunners.

### **Application to Purchase**

The procedure set out in this section and the succeeding sections should be read together with the more detailed procedure and other conditions set out in the Application to Purchase.

Applicants may purchase the Offer Bonds during the Offer Period by submitting to the Joint Lead Underwriters and Bookrunners properly completed Applications to Purchase, together with all applicable supporting documentation in the prescribed form and submitted in the prescribed manner, and the full payment of the Purchase Price of the Offer Bonds in the manner provided in the said Application to Purchase.

Corporate and institutional Applicants must also submit, in addition to the foregoing:

- (a) an original notarized certificate of the corporate secretary or an equivalent officer of the Applicant setting forth resolutions of the board of directors, partners or equivalent body:
  - (i) authorizing the purchase of the Offer Bonds indicated in the Application to Purchase and
  - (ii) designating the signatories, with their specimen signatures, for the said purposes;

- (b) copies of its Articles of Incorporation and By-Laws and latest amendments thereof, together with the Certificate of Incorporation issued by the SEC or other organizational documents issued by an equivalent government institution, stamped and signed as certified true copies by the SEC or the equivalent government institution, or by the corporate secretary, or by an equivalent officer(s) of the Applicant who is/are authorized signatory(ies);
- (c) two (2) duly accomplished signature cards containing the specimen signatures of the authorized signatories of the Applicant, validated by its corporate secretary or by an equivalent officer(s) who is/are authorized signatory(ies);
- (d) BIR Certificate of Registration showing the Applicant's Tax Identification Number ("TIN");
- (e) identification document(s) ("ID") of the authorized signatories of the Applicant, as specified in item (a) of the immediately succeeding paragraph below; and
- (f) such other documents as may be reasonably required by any of the Joint Issue Managers, Joint Lead Underwriters and Bookrunners, Selling Agents and the Registrar and Paying Agent in the implementation of their respective internal policies regarding "know your customer" and anti-money laundering and combating the financing of terrorism.

Individual Applicants must also submit, in addition to accomplished Applications to Purchase and its required attachments:

- (a) ID of the Applicant which shall consist of any one of the following valid identification documents bearing a recent photo, and which is not expired: Philippine Identification Card (PhilID), TIN ID, Passport, Driver's License, Professional Regulation Commission ID, National Bureau of Investigation Clearance, Police Clearance, Postal ID, Voter's ID, Barangay Certification, Government Service Insurance System e-Card, Social Security System Card, Senior Citizen Card, Overseas Workers Welfare Administration ID, OFW ID, Seaman's Book, Alien Certification of Registration/Immigrant Certificate of Registration, Integrated Bar of the Philippines ID, ID issued by government office and government-owned and controlled corporation (*e.g.*, Armed Forces of the Philippines, Home Development Mutual Fund, Philippine Health Insurance Corporation, Certification from the National Council for the Welfare of Disabled Persons, Department of Social Welfare and Development Certification, Maritime Industry Authority (MARINA)), company IDs issued by private entities or institutions registered with or supervised or regulated either by the BSP, SEC or the Insurance Commission, or school ID duly signed by the principal or head of the school (for students who are beneficiaries of remittances/fund transfers who are not yet of voting age);
- (b) two (2) duly accomplished signature cards containing the specimen signature of the Applicant;
- (c) valid TIN issued by the BIR; and
- (d) such other documents as may be reasonably required by the Joint Issue Managers, Joint Lead Underwriters and Bookrunners, Selling Agents (if any) or the Registrar and Paying Agent in the implementation of their respective internal policies regarding "know your customer" and anti-money laundering.

An Applicant who is claiming exemption from any applicable tax or entitlement to preferential tax rates shall, in addition to the requirements set forth above, be required to submit the following requirements to the relevant Joint Issue Managers, Joint Lead Underwriter and Bookrunner or Selling Agent (if any) (together with their respective Applications to Purchase), subject to acceptance by the Issuer as being sufficient in form and substance:

- (a) BIR-certified true copy of a valid, current and subsisting tax exemption certificate, ruling or opinion issued by the BIR and addressed to the relevant Applicant or Bondholder, confirming its exemption or its entitlement to the preferential rate, as required under BIR Revenue Memorandum Circular No. 8-2014 including any clarification, supplement or amendment thereto;
- (b) with respect to tax treaty relief:

- (i) a non-resident Bondholder may signify its intention to claim preferential tax rate under the relevant tax treaty by submitting to the Issuer the Application Form for Treaty Purposes (BIR Form 0901) and Tax Residency Certificate duly issued by the foreign tax authority, and the relevant provision of the applicable tax treaty, and such other documentary requirements enumerated in BIR Revenue Memorandum Order No. 14-2021 in relation to BIR Revenue Memorandum Circular No. 77-2021. For the avoidance of doubt, the Issuer shall retain sole discretion in determining whether the non-resident Bondholder is entitled to the preferential tax treaty rate based on the documents submitted by the non-resident Bondholder, provided that all the conditions for the availment thereof, other than residency, have been satisfied;
  - (ii) in the event that the Issuer determines that the non-resident Bondholder is not entitled to the preferential tax treaty rate based on the documents submitted in item (i) above and determines that all conditions for the availment have not been satisfied, the Issuer shall apply the regular tax rates;
  - (iii) the non-resident Bondholder may apply for preferential tax treaty rate with the BIR in accordance with BIR Revenue Memorandum Order No. 14-2021;
  - (iv) the Issuer shall not apply for any confirmatory application of preferential tax rates with the BIR;
  - (v) should the BIR grant the application for tax treaty relief, it is the obligation of the non-resident Bondholder to apply for refund with the BIR. The Issuer shall not refund the non-resident Bondholder any amount as a result of the application of the higher tax rate;
  - (vi) the non-resident Bondholder must update its BIR Certificate annually, if applicable, as described in BIR Revenue Memorandum Order No. 14-2021. Expired BIR Certificates will not be accepted by the Issuer; and
  - (vii) the non-resident Bondholder shall submit its Tax Residency Certificate annually to the Issuer as continuing proof of its entitlement to the preferential tax treaty rate. Absent such updated Tax Residency Certificate, the Issuer shall apply the regular tax rate.
- (c) a duly notarized undertaking executed by (i) the corporate secretary or any authorized representative of such Applicant or Bondholder, who has personal knowledge of the exemption or preferential rate treatment based on his official functions, if the Applicant purchases, or the Bondholder holds, the Offer Bonds for its account, or (ii) the trust officer, if the Applicant is a universal bank authorized under Philippine law to perform trust and fiduciary functions and purchase the Offer Bonds pursuant to its management of tax-exempt entities (*i.e.* Employee Retirement Fund, etc.), declaring and warranting such entities' tax-exempt status or preferential rate entitlement, undertaking to immediately notify the Issuer, the Registrar and the Paying Agent (1) of any suspension, revocation, amendment or invalidation (in whole or in part) of the tax exemption certificate, ruling or opinion issued by the BIR, executed using the prescribed form under the Registry and Paying Agency Agreement; (2) if there are any material changes in the factual circumstances of the Bondholder including but not limited to its character, nature, and method of operation, which are inconsistent with the basis for its income tax exemption; or (3) if there are any change of circumstance, relevant treaty, law or regulation or any supervening event that may or would result in the interest income of the Offer Bonds being ineligible for exemption or preferential rate, with a declaration and warranty of its tax-exempt status or entitlement to a preferential tax rate, and agreeing to indemnify and hold the Issuer, the Registrar and the Paying Agent free and harmless against any claims, actions, suits, and liabilities resulting from the non-withholding or incorrect withholding of the required tax, provided, that in case of corporate, partnership or trust account investors, such Bondholder shall also submit an original certification from the corporate secretary or an equivalent officer of the investor, setting forth the resolutions of its board of directors or equivalent body authorizing the execution of the undertaking and designating the signatories, with their specimen signatures, for the said purpose; and

- (d) such other documentary requirements as may be reasonably required by the Issuer or the Registrar or Paying Agent, or as may be required under the applicable regulations of the relevant taxing or other authorities; provided, that, the Issuer shall have the exclusive discretion to decide whether the documents submitted are sufficient for purposes of applying the exemption or the reduced rate being claimed by the Bondholders on the Interest payments to such Bondholders.

Unless otherwise indicated above, the foregoing requirements shall be submitted, (i) in respect of an initial issuance of Offer Bonds, upon submission of the Application to Purchase to the Joint Issue Managers, Joint Lead Underwriters and Bookrunners or Selling Agents (if any) who shall then forward the same to the Registrar; or (ii) in respect of a transfer from a Bondholder to a purchaser, to the Registrar upon submission of the account opening documents.

Failure on the part of the Bondholder to submit the aforementioned document(s) within the time prescribed shall result in the application of the regular tax rates.

The Purchase Price for each Offer Bond is payable in full upon submission of the duly executed Application to Purchase. Payments of the Purchase Price shall be made in the form of either:

- (a) a Metro Manila clearing cashier's/manager's or corporate check or personal check drawn against a bank account with a BSP-authorized agent bank located in Metro Manila and dated as of the date of submission of the Application to Purchase covering the entire number of the Offer Bonds covered by the same Application;
- (b) through the RTGS facility of the BSP to the Joint Lead Underwriter and Bookrunner or Selling Agent to whom such Application was submitted; or
- (c) via direct debit from their deposit account maintained with the Joint Lead Underwriter and Bookrunner or Selling Agent to whom such Application was submitted.

All payments must be made or delivered to the Joint Issue Manager, Joint Lead Underwriter and Bookrunner or the Selling Agent (if any) to whom the Application to Purchase is submitted.

Completed Applications to Purchase and corresponding payments must reach the Joint Issue Manager, Joint Lead Underwriter and Bookrunner or the Selling Agent (if any) prior to the end of the Offer Period, or such earlier date as may be specified by the Joint Issue Managers, Joint Lead Underwriters and Bookrunners. Acceptance by the Joint Issue Manager, Joint Lead Underwriter and Bookrunner or the Selling Agent (if any) of the completed Application to Purchase shall be subject to the availability of the Offer Bonds and the acceptance by SMC. In the event that any check payment is returned by the drawee bank for any reason whatsoever or the nominated bank account to be debited is invalid, the Application to Purchase shall be automatically canceled and any prior acceptance of the Application to Purchase shall be deemed revoked.

#### **Minimum Purchase**

A minimum purchase of ₱50,000.00 shall be considered for acceptance. Purchases in excess of the minimum shall be in multiples of ₱10,000.00.

#### **Allotment of the Offer Bonds**

If the Bonds are insufficient to satisfy all Applications to Purchase, the available Offer Bonds shall be allotted in accordance with the chronological order of submission of properly completed and appropriately accomplished Applications to Purchase on a first-come, first-served basis, without prejudice and subject to the Joint Issue Managers, Joint Lead Underwriters' and Bookrunners' exercise of the right of rejection on behalf of the Issuer.

#### **Acceptance of Applications**

The Company and the Joint Issue Managers, Joint Lead Underwriters and Bookrunners reserve the right to accept or reject applications to purchase the Offer Bonds and allocate the Offer Bonds available to the Applicants in a manner they deem appropriate.

## **Rejection of Applications**

The Joint Issue Managers, Joint Lead Underwriters and Bookrunners shall accept, reduce or reject Applications to Purchase on behalf of the Issuer in accordance with the following provisions and the allocation plan. Reasons for rejection may include the following:

- (a) Applications may be rejected if: (i) the Purchase Price is unpaid; (ii) payments are insufficient or where checks, as applicable, are dishonoured upon first presentation; (iii) the Application to Purchase is not received by the Joint Issue Managers, Joint Lead Underwriters and Bookrunners or the Selling Agent (if any) on or before the end of the Offer Period; (iv) the number of Offer Bonds subscribed is less than the minimum amount of subscription; (v) the applications do not comply with the terms of the Offer; or (vi) the applications do not have sufficient information or are not supported by the required documents.
- (b) Applications may be reduced if the Offer is oversubscribed, in which case the number of Offer Bonds covered by the applications shall be reduced *pro rata*.

In the event an Application to Purchase is rejected or the amount of Offer Bonds applied for is scaled down for a particular Applicant, the relevant Joint Issue Manager, Joint Lead Underwriter and Bookrunner or the Selling Agent (if any) shall notify the Applicant concerned that his/her application has been rejected or that the amount of Offer Bonds applied for is scaled down.

## **Refunds**

If any application is rejected or accepted in part only, payments made by the Applicant or the appropriate portion thereof shall be returned without interest thereon to such Applicant by the relevant Joint Issue Manager, Joint Lead Underwriter and Bookrunner or the Selling Agent to whom such Application to Purchase was submitted.

Refunds shall be made, at the option of each Joint Issue Manager, Joint Lead Underwriter and Bookrunner or the Selling Agent, either (i) through the issuance of check(s) payable to the order of the relevant Applicant and crossed "Payees' Account Only", which shall be made available for pick up by the Applicants concerned at the office of the Joint Issue Manager, Joint Lead Underwriter and Bookrunner or the Selling Agent to whom the rejected or scaled down Application to Purchase was submitted no later than three (3) Business Days after the Issue Date, and where any checks that remain unclaimed after the three (3) Business Day period shall be mailed or delivered, at the risk of the Applicant, to the address specified in the Application to Purchase; or (ii) through the issuance of instructions for automatic credit payments to the accounts of the relevant Applicants, as indicated in their respective Applications to Purchase.

## **Payments**

The Registrar and Paying Agent shall open and maintain a Payment Account for each series of the Offer Bonds, which shall be operated solely and exclusively by the said Registrar and Paying Agent in accordance with the Registry and Paying Agency Agreement, provided that beneficial ownership of the Payment Accounts shall always remain with the Bondholders. The Payment Account shall be used exclusively for the payment of the principal, interest and other payments due on the Offer Bonds on the relevant Payment Date.

The Registrar and Paying Agent shall maintain the relevant Payment Account while the relevant series of the Offer Bonds are outstanding, and until six (6) months past the relevant Maturity Date or date of early redemption, as applicable. Upon closure of the Payment Accounts, any balance remaining in such Payment Account shall be returned to the Issuer and shall be held by the Issuer in trust and for the irrevocable benefit of the Bondholders with unclaimed interest and principal payments and such other payments that due on the relevant series of the Offer Bonds.

## **Unclaimed Payments**

Any payment of interest on, the principal of, or all other amounts in respect of the Offer Bonds which remain unclaimed after the same shall have become due and payable, shall be held in trust by the Registrar and Paying Agent for the Bondholders at the latter's risk and shall be dealt with in accordance with the relevant provisions of the Registry and Paying Agency Agreement.

## **Purchase and Cancellation**

The Issuer may purchase the Offer Bonds at any time in the open market or by tender or by contract, in accordance with PDEX Rules, as may be amended from time to time, without any obligation to make *pro rata* purchases from all Bondholders. Offer Bonds so purchased shall be redeemed and cancelled and may not be re-issued.

Upon listing of the Offer Bonds on PDEX, the Issuer shall disclose any such transactions in accordance with the applicable PDEX disclosure rules.

## **Secondary Market**

The Company intends to list the Offer Bonds on the PDEX.

For a more detailed discussion, please refer to the section “*Description of the Offer Bonds – Secondary Trading of the Bonds*”.

## **Registry of Bondholders**

The Offer Bonds shall be issued in scripless form. A Master Certificate of Indebtedness representing the Series J Bonds and Series K Bonds sold in the Offer shall be issued in the name of the Trustee for the benefit of the Bondholders.

Legal title to the Offer Bonds shall be shown in the Registry of Bondholders to be maintained by the Registrar and Paying Agent. The names and addresses of the Bondholders and the particulars of the Bonds held by them and all transfers of the Bonds shall be entered into the Registry of Bondholders. Transfers of ownership shall be effected through book-entry transfers in the scripless Registry of Bondholders.

For a more detailed discussion, please refer to the section “*Description of the Offer Bonds – Transfer of the Offer Bonds*”

## **PARTIES TO THE OFFER**

### **THE ISSUER**

#### **SAN MIGUEL CORPORATION**

SMC Head Office Complex  
40 San Miguel Avenue  
Mandaluyong City, Philippines  
Telephone number: (632) 8632-3000  
<http://www.sanmiguel.com.ph>

### **JOINT ISSUE MANAGERS**

#### **BDO Capital & Investment Corporation**

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Makati City, 1226

#### **China Bank Capital Corporation**

28<sup>th</sup> Floor BDO Equitable Tower  
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### **JOINT LEAD UNDERWRITERS AND BOOKRUNNERS**

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#### **BPI Capital Corporation**

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North Exchange  
6796 Ayala Avenue corner Salcedo  
Legazpi Village, Makati City, 1229

#### **Philippine Commercial Capital, Inc.**

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Makati City, 1227

#### **PNB Capital and Investment Corporation**

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Pasay City, 1300

#### **RCBC Capital Corporation**

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1227 Metro Manila

#### **SB Capital Investment Corporation**

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### **LEGAL ADVISORS**

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#### *To the Issuer*

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### **AUDITORS OF THE ISSUER**

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**REGISTRAR AND PAYING AGENT**

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Makati City, 1226

**TRUSTEE**

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